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                  IN THE UNITED STATES DISTRICT COURT
                   FOR THE EASTERN DISTRICT OF TEXAS
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                             TYLER DIVISION
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     SOVERAIN SOFTWARE, LLC
                                  )
                                      DOCKET NO. 6:07cv511
                                  )
 4
          -vs-
                                  )
                                  )
                                      Tyler, Texas
 5
                                      10:10 a.m.
                                  )
     CDW CORPORATION, ET AL
                                  )
                                      January 21, 2010
 6
                   TRANSCRIPT OF PRETRIAL CONFERENCE
 7
                  BEFORE THE HONORABLE LEONARD DAVIS,
                      UNITED STATES DISTRICT JUDGE
 8
                         APPEARANCES
 9
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1 PROCEEDINGS 2 THE COURT: Please be seated. 3 All right. Ms. Ferguson, if you will call the case, 4 please. THE CLERK: Court calls Case No. 6:07cv511, Soverain 5 6 Software, LLC v. Newegg, Inc. 7 THE COURT: Okay. Announcements. 8 MR. SMITH: Your Honor, for the plaintiff Soverain, 9 Michael Smith and Ken Adamo; and Mr. Adamo will introduce the team from Jones Day. We have our CO Katherine Wolanyk with us 10 11 as well. 12 THE COURT: Okay. Good morning. 13 MR. ADAMO: Your Honor, I think you have met 14 everybody from the Amazon.com case days; Barry Satine. 15 MR. SATINE: Good morning. 16 MR. ADAMO: Mike Shentov. MR. SHENTOV: Good morning, Your Honor. 17 18 MR. ADAMO: Tom Giannetti from our office. And, of course, you know Katherine Wolanyk. 19 20 THE COURT: Good to see you all. Thank you. 21 Defendants? 22 MR. SAYLES: May it please the Court. I'm 23 Dick Sayles with the Sayles Werbner Firm in Dallas. I 24 represent Newegg. We are ready to proceed this morning. I 25 would like to introduce Mark Strachan with my firm in Dallas;

4 1 and, of course, Trey Yarbrough in Tyler. 2 THE COURT: Mr. Yarbrough. 3 MR. SAYLES: From the Webb Law Firm, this is Dan 4 Brean, Dave Hanson, and this is Ken Baldauf. And with the 5 Court's permission we have in the courtroom Claudia Frost of 6 the Pillsbury Firm who will assist us on legal matters during 7 the trial. And our client representatives and in-house 8 counsel Mr. Lee Cheng and Mira Wolff. 9 THE COURT: Very good. 10 I must tell you I found out not too long ago who 11 Newegg was through a -- full disclosure -- a purchase I made 12 through Newegg, and it a very neat concept that you have 13 there. All right. Well, let's get down to this case -- and 14 if anyone wishes for me to recuse on that basis, I will be glad to, and let this pass to someone else. 15 16 MR. ADAMO: It depends on what you bought. No, Your 17 Honor, obviously not. 18 THE COURT: Thank you. All right. Well, we have 19 got a lot to do here today. Let's get down to business. I think what I will do is start with the Daubert motions and 20 21 other expert-related motions. So first let's hear Newegg's

MR. SATINE: Nawrocki (different pronunciation.)

motion with regard to -- Nawrocki?

THE COURT: Nawrocki.

Okay. Mr. Brean.

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5 1 MR. BREAN: Good morning, Your Honor. Newegg's 2 position with respect to its Daubert challenge to Mr. Nawrocki is centered around his invocation of the entire market value 3 rule. Essentially the rule exists as it is explained in the 4 5 Rite-Hite case and in Lucent v. Gateway. The purpose of this rule is to avoid overreaching by a patentee where they are 6 7 trying to encompass damages that extend beyond what is 8 traceable to the patented invention. 9 In this instance Mr. Nawrocki has taken the total 10 profit of newegg.com's online sales, the total value of each 11 sale and essentially applied the 25 percent rule, or as he 12 uses it, the 25 to 33 percent rule, to that entire profit. 13 Now, Newegg's profit is traceable to a multitude of sources 14 including the pricing variable to offer the quality of the products, Newegg's award winning customer service, among many 15 16 other features of its website, its search functionality, and 17 the allegedly infringing shopping cart and session ID 18 functionality. 19 With respect to Mr. Nawrocki's methodology, essentially, it is set forth in his report in Paragraph 100 20 21 where he takes Newegg's profit margins and applies those 22 margins to the average value of each sale to arrive at the 23 average profit, and then he explains that applying a 25 to 33

percent apportionment to these figures results in a royalty

range that equates to .75 dollars to \$2.20 per order and his

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     $1.20 falls precisely in the middle of that range.
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               Now, the cases that we cited in our report, such as
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     the Cornell case, the Grain Processing case, it is clear that
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     some sound economic proof is required in order to invoke this
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     rule and take a percentage of profits that are attributable to
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     things other than the patented invention; and as set forth in
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     the Rite-Hite case, two of the things that have to be shown
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     would be (1) that the patented invention shares a functional
     relationship with the -- what is included in the royalty base;
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10
     and (2) that the patented invention drives the demand for
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     everything that is included in the royalty base. And, again,
     as set forth in his report on Paragraph 100, the entire value
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     of each sale, the entire profit has been included in his
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     calculation.
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               Now, with respect to Mr. Nawrocki's methodology --
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               THE COURT: Are you talking about the total value of
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     each sale or the profit from each sale?
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              MR. BREAN: The total profit from each sale is what
     he uses --
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               THE COURT: The total profit. So not gross revenue
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     but net profit basically -- or gross profit, I guess?
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               MR. BREAN: Yes, Your Honor.
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               THE COURT: What does the plaintiff have to say in
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     response to that?
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MR. SATINE: Good morning, Your Honor. This

1 argument is really a strawman. 2 THE COURT: Really a what? 3 MR. SATINE: A strawman. There is no use of the entire market value rule by Mr. Nawrocki. He has made that 4 5 clear at his deposition and in his report. What has happened here is in determining a royalty, there is the royalty base 6 7 and the royalty rate. The entire market value rule applies to 8 the royalty base. Mr. Nawrocki's royalty base is the number of transactions which infringe the patents. 9 10 Mr. Nawrocki uses that as his royalty base. He then 11 determines a royalty rate and in calculating a royalty rate, multiplied against the royalty base. One of the things that 12 13 he looks at is the average revenue per infringing transaction 14 and he calculates what is a rate with respect to that average sales revenue from the infringing transaction. 15 16 It is not -- yes, when you multiply all of the 17 numbers it is going to be there somewhere in the equation what 18 their revenue is because their revenues are using -- engaging in a transaction. The transaction is the infringement. So in 19 20 calculating a rate, one of the things an expert has to look at 21 is how much is the transaction worth to the infringer? But then when Mr. Nawrocki looks at the base, the only thing he is 22 23 looking at --24 THE COURT: Is the number of transactions? 25 MR. SATINE: Is the number of transactions which --

- 1 of the infringement. That is not a violation of the entire
- 2 market value.
- 3 THE COURT: What is your response to that?
- 4 MR. BREAN: Newegg's response is that this is a red
- 5 herring; that Mr. Nawrocki doesn't say he invokes the entire
- 6 market value rule. He says that he is basing his royalty on
- 7 the number of transactions; but, in fact, a reading of his
- 8 report reveals the only substantive calculation that Mr.
- 9 Nawrocki makes in his report that touches on where that \$1.20
- 10 per transaction comes from is by taking Newegg's total profit
- 11 and applying the 25 percent rule.
- 12 This sort of, as we explain in our reply brief -- or
- 13 our surreply brief, Mr. Nawrocki's methodology, the
- 14 mathematics, has been manipulated in a way to appear as if he
- 15 is using the number of transactions; but, in fact, the
- 16 mathematics works out the same whether he had explicitly used
- 17 the entire market value rule or not. Essentially, what he has
- 18 done is taken the average sale and taken 25 percent of the
- 19 profit from that sale and then multiplied by the number of
- 20 transactions. Whereas, under a more direct approach under the
- 21 entire market value rule, he would simply take the royalty per
- 22 transaction and then multiply for each transaction -- I'm
- 23 sorry. I think I got that backwards.
- 24 Under the entire market value rule, he would find
- out the royalty base of the total revenues; and then instead

- 1 of taking it as an average, he would then already include the
- 2 number of transactions.
- 3 THE COURT: All right. The Court is going to deny
- 4 the Daubert motion, Docket No. 252.
- 5 All right. Soverain's Daubert motion regarding
- 6 Tittel, Docket No. 253. Who is going to be heard from
- 7 Soverain on that?
- 8 MR. ADAMO: Dr. Shentov. We have it split up,
- 9 hopefully, for efficiency.
- 10 THE COURT: Okay.
- 11 MR. SHENTOV: Your Honor, for your permission can I
- 12 stand here, because I have a PowerPoint presentation?
- 13 THE COURT: As long as the Court Reporter can hear
- 14 you.
- 15 Can he plug in up there with his computer? Well,
- 16 however you want. However would be the fastest, you can go
- 17 ahead.
- 18 MR. SHENTOV: Let me see if it works out.
- 19 Your Honor, the defendant to this case is one
- 20 technical expert for issues of infringement and validity, and
- 21 it is a very charming gentleman who has written books and is
- 22 quite knowledgeable. However, it turns out that when the time
- 23 came for him to present expert reports and to help the jury,
- 24 allegedly at some point with scientific or technical or other
- 25 specialized knowledge, he really didn't do it.

1 The fact of the matter is -- I will show in the next

- 2 slide his methodology in addressing issues of infringement and
- 3 invalidity is completely wrong and completely unreliable. Why
- 4 do I say that? In this slide I have just a sample of the
- 5 methodological flaws in his approach.
- Number one, he never used the Court's claim
- 7 constructions. There are 70 terms which are construed among
- 8 the Amazon case five years ago; and earlier this year in May
- 9 you essentially -- Your Honor, granted the constructions that
- 10 Soverain proposed in the claim. There are roughly 70 terms.
- 11 I'm not saying all of them are implicated in what he did
- 12 wrong. What I am saying is that he ignored them. He has a
- 13 listing of the items, the documents which he used in his
- 14 report, and the Amazon order was never there. He never listed
- 15 it. He never looked at it. The order from this case was
- 16 listed in his infringement report on the top, but he ignored
- 17 it also; and he kind of admitted that.
- 18 In addition, for the purposes of invalidity that is
- 19 his first report on July 23rd, it is a very interesting
- 20 piece -- document. When you read this and you try to make
- 21 sense of what exactly is Mr. Tittel trying to say, you figure
- 22 out there is very little substance behind what he is saying.
- 23 First of all, as I mentioned, he doesn't use the claim
- 24 construction.
- Number two, he doesn't use an element-by-element

- 1 analysis. This is touchstone of any invalidity or
- 2 infringement analysis. What he had instead is a listing of
- 3 the claims in which he basically throws in phrases this is
- 4 obvious technology, this would have been the most obvious way
- 5 to do it; generalities that essentially would make -- could
- 6 confuse potentially the jury in terms of presenting a clear
- 7 and convincing evidence as to the invalidity, alleged
- 8 invalidity of our patent state, nowhere near that point.
- 9 On this slide I have the third point, which is
- 10 probably the most concerning also is that for the purposes of
- 11 infringement he used one type of claim construction, which is
- 12 very, very narrow; and for the purposes of validity, anything
- 13 under the sun kind of goes. He admitted that in his
- 14 deposition, Your Honor. He admitted that in particular for
- one term, he admitted for the term "database design." He
- 16 admitted using a "database" definition that requires all kinds
- 17 of things for the purposes of infringement.
- 18 They show, for example, that the database has to be
- 19 stored, it has to be searchable, indexable, and things like
- 20 this. When asked if he did that for the purposes of validity,
- 21 he said essentially that he used a more relaxed definition of
- 22 a "database." And I will show you a little bit in the slide.
- 23 So here he didn't use the proper claim construction.
- 24 From a standpoint of methodology, this is sort of
- 25 the beginning of a serious methodological flaw. The claim

12 1 constructions are the law of the case. How is a technical 2 expert supposed to explain to the jury facts or compare facts 3 to the claims if he does not know or does not apply the constructions as Your Honor claimed in the case? 4 5 And I have given here in the second bullet point 6 some inconsistent constructions that he used for purposes of 7 infringement and invalidity. "Database" being, perhaps, one 8 of the most egregious examples because for purposes of 9 validity he didn't even look -- there is no evidence of a 10 database in the prior art asserted against us; whereas, for 11 the purposes of infringement, he said that the "database" has 12 to meet all kinds of limitations, which, of course, are 13 difficult to meet. 14 And "digital advertisement" I will actually play a short clip to show. 15 16 (Video clip played.) 17 "Q. So would it be fair to say then that you are 18 withdrawing your objection to Claim 73? 19 A. I am not sure if it is possible to raise a discussion or observation that the information from the 20 21 construction may diverge from ordinary understanding;

and, if so, then I would say that my objection stands.

If that is not a possible avenue of discussion, then I

Q. Okay. So if you have to follow the Court's

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must withdraw.

1 construction, you will withdraw the objection? 2 A. Yes, sir. 3 Q. And if you don't have to follow the claim 4 construction, you don't have to withdraw the objection? A. This way lies madness, yes." 5 6 (Video Clip concluded.) 7 MR. SHENTOV: This is an example of the position we 8 took. This is their position of September 3rd. This is after 9 all of the expert reports have been submitted. And at his 10 deposition Mr. Tittel didn't know whether he has to follow 11 your claim constructions or not. 12 THE COURT: Let me hear a response about the --13 MR. HANSON: Thank you, Your Honor. 14 THE COURT: -- claim construction. 15 MR. HANSON: Mr. Tittel -- there is no question here 16 they are not questioning his technical competence. Their main 17 argument is he is not a patent attorney. Well, you don't have 18 to be a patent attorney to testify as a technical expert in a 19 patent infringement lawsuit. 20 THE COURT: Well, what is he going to testify about 21 though in a -- what is he going to testify about --22 MR. HANSON: Oh, he is going to testify about the 23 prior art, explain the prior art to the jury. He is also 24 going to testify about the operation of the Newegg system, 25 which is accused to be infringed --

1 THE COURT: Is he going to express opinions --2 MR. HANSON: Your Honor, he is not going to --3 THE COURT: Excuse me. Let me finish my question. 4 Is he going to express opinions regarding infringement and 5 invalidity? 6 MR. HANSON: No, Your Honor. He is not going to be 7 expressing legal opinions. He is going to explain some 8 technical facts. That is his job, and that is what we are 9 using him for. Now, he is going to correlate --10 THE COURT: So he is just going to be background, 11 this is how Newegg works, this is how prior art works --12 MR. HANSON: Yes, Your Honor. But he will also 13 relate it somewhat to the claims without interpreting the 14 claims. 15 THE COURT: How can he relate it to the claims 16 without interpreting the claims? 17 MR. HANSON: Just explain the plain meaning of the 18 words in the references and the plain meaning of the words in 19 the --20 THE COURT: But my problem with that is I am going 21 to instruct the jury from the outset that they are going to 22 be -- have to follow the Court's claim construction as to what 23 all of these words mean --24 MR. HANSON: He will not --25 THE COURT: Excuse me. Let's don't talk over each

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1 other, okay?
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- 2 MR. HANSON: Yes, sir.
- 3 THE COURT: We will get along much better if we do

- 4 that. Okay? Okay?
- 5 MR. HANSON: Yes, sir.
- 6 THE COURT: All right. I don't want the jury to be
- 7 confused if he is using one interpretation that is not what
- 8 the Court has.
- 9 MR. HANSON: He will not use an interpretation that
- 10 is not what the Court has held, and there has been no -- if
- 11 you look at the details of his testimony so far in what he has
- 12 said, he has never said anything inconsistent with the Court's
- 13 interpretations. The Court's interpretations are very broad.
- 14 In our reply brief and in our surreply brief we point out
- 15 that --
- 16 THE COURT: Wait a minute. You said the Court's
- 17 claim interpretations are very broad?
- MR. HANSON: Yes, they are, sir.
- 19 THE COURT: Well, if you have -- are you saying you
- 20 have some claim construction issues then as to what a
- 21 particular term means such that it is subject to more than one
- 22 definition?
- 23 MR. HANSON: No, Your Honor, we don't have any
- 24 argument with your claim construction.
- 25 THE COURT: All right. Go ahead.

16 1 MR. HANSON: Well, he is not a professional 2 witness. This is the first time he has ever testified as an 3 expert. He may not know his way around how a lot of professional witnesses testify, but he has got the technical 4 5 knowledge to explain the facts, the facts of the prior art, the facts of what Newegg does with their system to the jury. 6 7 And his background and experience will help to make that clear 8 to the jury. 9 THE COURT: Response? 10 MR. SHENTOV: May I respond, Your Honor? Here is a 11 statement from their rebuttal brief stating exactly what they 12 expect Mr. Tittel to do at trial. He is expected to point out 13 relations of the prior art in the accused Newegg system to

elements of the patent claims. This is what they have

admitted that Mr. Tittel is expected to do at trial, so he

will be talking inferentially or different or otherwise, he

have a problem with him generally discussing the prior art.

the claims of the patents-in-suit as it applies to both

about the prior art or have him relate it to the claims?

claims in a general way, not inconsistent with the Court's

infringement and invalidity.

will be talking about the claims and the prior art. We don't

We have a problem, however, with him relating the prior art to

THE COURT: Do you intend to have him just testify

MR. HANSON: We wanted to have him relate it to the

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- 1 interpretation. I mean, the language of the claims is common
- 2 language, English language that everybody can understand. You
- 3 don't have to be a patent attorney to explain common English
- 4 language.
- 5 MR. SHENTOV: May I respond, Your Honor?
- 6 THE COURT: Yes.
- 7 MR. SHENTOV: The consistency that he is talking
- 8 about is in terms of the alleged breadth of the Court's claim
- 9 construction. Mr. Tittel for purposes of infringement is
- 10 using very narrow constructions which are within the scope of
- 11 the Court's construction. That is the sense in which Mr.
- 12 Hanson applies the consistency. So it is consistent in the
- 13 sense that it is somewhere within your definition, but it is
- 14 not your definition. What is really troubling about this
- 15 whole thing is that for the purposes of infringement it is
- 16 very, very narrow. For purposes of invalidity, it takes the
- 17 full scope.
- 18 THE COURT: That sounds like good fodder for
- 19 cross-examination.
- 20 MR. SHENTOV: We thought of that, Your Honor. And
- 21 the fact of the matter is that it is -- Rule 702 in the
- 22 Daubert case by the Supreme Court essentially says that if the
- 23 methodology is so wrong, it is inadmissible. Actually there
- 24 is a recent case in the District of Massachusetts by Judge
- 25 Young, which was somewhat humorously written actually, but it

18 1 considered the exact same situation. Judge Young said, I 2 always thought that this is the proper subject matter for cross-examination. We will show the witness and you will 3 expose basically what it is. Judge Young concluded that that 4 5 is not the case because it is a mandate, essentially, by the Federal Circuit to have claim analysis and claim construction 6 7 be conducted in a particular way. The Daubert case also has 8 assigned the gatekeeping function to the Court so that the jury does not get confused. 9 10 Again, Mr. Tittel is a rather charming person and 11 can talk at length about HTML and about a lot of things that 12 he has written books about. The thing is that they will be 13 confusing to the jury and inadmissible per se, according to 14 Rule 702 and in the Daubert case. I would like to address one other point. You 15 mentioned about the patent law expert. He is not a patent law 16 17 expert. And we don't -- "we" Soverain has never asserted that 18 a technical expert has to be a patent law expert. What we do 19 assert is that the expert has to follow the rules of the 20 game. The rules are that you do the proper claim 21 construction, you follow the claim construction, and then you 22 do a proper element-by-element analysis, none of which was

done by Mr. Tittel with the knowledge of defendants' law

firm. These are people who were guiding him through the

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processes.

19 1 He is not an expert, we understand that. Everybody 2 has to do things for the first time. But he had the guidance 3 of the lawyers who would tell him what is it he had to do. 4 This is what they told him, to put the paragraph in which he 5 says, well, this is obvious technology. Obvious to whom? 6 Why? This would be confusing, Your Honor --7 THE COURT: Is this your only expert regarding 8 infringement --9 MR. HANSON: Yes, Your Honor. 10 THE COURT: -- and invalidity? 11 MR. HANSON: And I would challenge the comment that he said that he has inconsistently applied the claims. He 12 13 hasn't done it, and I would direct your attention to our 14 briefs on that point. 15 THE COURT: Inconsistently done what? 16 MR. HANSON: Applied the claims to either the prior 17 art and to the Newegg system. 18 THE COURT: You are saying he has used the same 19 standard as far as invalidity and infringement as far as his 20 construction as far as --21 MR. HANSON: I'm saying his constructions --

THE COURT: -- his interpretations?

consistent in each case. I think I brought that out in --

MR. HANSON: I'm saying his construction is

THE COURT: I will have to hear that when I hear the

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1 evidence --2 MR. SHENTOV: Your Honor --3 THE COURT: Excuse me. Go ahead. 4 MR. SHENTOV: If I can mention one thing about the 5 selection of a single expert. They raised the point in the 6 past because in our briefing we pointed to a case Hearing 7 Components in which an expert in a similar situation was 8 precluded from testifying for exactly the same reasons except 9 there was a back-up guy, and Newegg in its response says, 10 well, our facts are very different because we have a single 11 expert. That is their choice. They pick one guy who has 12 never testified previously, didn't direct him properly as to 13 how to do his job, and now they are complaining like, well, 14 sorry. I think the Rules --15 THE COURT: Well, I am going to deny your Daubert 16 motion, 253. I will hear what he has to say. 17 But I will caution Newegg. Has he read my 18 construction order yet? 19 MR. HANSON: Yes, he has. 20 THE COURT: Well, he darn sure better, and he better 21 stick to it. He better not be expressing opinions outside of 22 that. You know, Soverain is going to be free to object at any 23 time. And, you know, this is not a training ground. If he is 24 not up to it and is going to start saying things like --25 throwing words like "obviousness" around loosely, he is going

- 1 to get his hand spanked and you are probably going to get
- 2 embarrassed in front of a jury, so I would really sit down
- 3 with him and explain to him that all these words have great
- 4 import in a patent case, and he is going to have to use them
- 5 properly.
- 6 MR. HANSON: Agreed, Your Honor.
- 7 THE COURT: Understood?
- 8 MR. HANSON: Understood.
- 9 THE COURT: Anything further?
- 10 MR. SHENTOV: Nothing. He will have to stick to his
- 11 report, which is very, very skinny, in terms of invalidity?
- 12 THE COURT: Okay. Very well.
- 13 All right. Next would be Soverain's motion to
- 14 strike Newegg's damage expert, No. 243.
- 15 Y'all just don't want either side to put on the
- 16 case, do you?
- 17 MR. SATINE: No, Your Honor, we didn't seek to
- 18 strike their expert, just some of his theories.
- 19 THE COURT: Okay.
- 20 MR. SATINE: Newegg's damage expert is W.
- 21 Christopher Bakewell. And what we have sought is an order
- 22 with respect to certain of his opinions; not all of them. And
- 23 I understand, Your Honor, and I want to point out we also have
- 24 motions in limine that also address some of these, so there is
- 25 some overlap.

1 But under Daubert, an expert's testimony must rest 2 on a reliable foundation. And what Mr. Bakewell has done is has identified a number of what he calls "data points" which 3 he uses in his opinions and to attack Mr. Nawrocki's opinions. 4 5 And some of these data points do not have a reliable foundation. 6 7 One of the things that he talks about is 8 noninfringing alternatives. Those break down into three categories. There are software products which he says are 9 10 similar to the technology of the patents-in-suit. How does he 11 know that? He had a conversation with Mr. Tittel who simply told him there are these other software products out there on 12 13 the market. But Mr. Tittel was not going to opine as to any 14 of these other software products. Nobody is going to testify as to what these software products do, whether or not they are 15 noninfringing, or indeed whether or not they were available. 16 17 They questioned Mr. Bakewell how can you say these 18 are noninfringing alternatives? And his answer is, well, it doesn't matter if they are noninfringing or not noninfringing, 19 20 they give us a data point. We can look at what they sell for 21 in the marketplace. What is the relevance if it is not a 22 noninfringing alternative what they sell for in the

23 marketplace?

24 He also points to a software product which was sold

25 by a company by the name of Intershop. And his argument there

is Intershop was licensed by Soverain's predecessor Open

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- 2 Market with respect to the patents-in-suit and, therefore,
- 3 that must be a noninfringing alternative.
- 4 Well, among other things, at the time of the
- 5 hypothetical negotiation, Open Market, the patentee, had sued
- 6 Intershop for patent infringement. It wasn't until nine
- 7 months later that that case was settled and they entered into
- 8 a license agreement. So at the time of the hypothetical
- 9 negotiation, that product was accused of infringement. We
- 10 still don't know what that product does because there is
- 11 nobody testifying about it. Nonetheless, Mr. Bakewell uses
- 12 that as another one of his data points. He has a series of
- 13 these data points. It is like the straw that breaks the
- 14 camel's back. Each one is just a straw, but how many do you
- 15 keep lining up to justify an opinion if none of them have no
- 16 foundation?

- 17 Then he also in this category refers to the Transact
- 18 software product. Now, the Transact software product is a
- 19 software product of Soverain's, and it was a software product
- 20 of Soverain's predecessor, Open Market; and we admit that the
- 21 Transact product incorporates the asserted claims of the
- 22 patents-in-suit. Mr. Bakewell says, well, at the hypothetical
- 23 negotiation, what would have happened is the parties would
- 24 have negotiated a software license to Transact, and that is
- 25 what you have to look at, what would a Transact software

- 1 license have cost?
- We have discussed the fact that we have to assume
- 3 that we have a willing licensor and a willing licensee to the
- 4 patents, not the software. He agrees. Nonetheless, he says
- 5 it is another data point. The party would have been talking
- 6 about the software license. And, Your Honor, he has no --
- 7 there is no foundation in law to look at these things if they
- 8 are not alternatives.
- 9 The only source for a Transact software license
- 10 would have been the patentee, so basically what Mr. Bakewell
- 11 is asking us to assume is that the patentee in this
- 12 hypothetical negotiation for a patent license would have said,
- 13 no, instead of licensing you to our patents, we will give you
- 14 a software license for substantially less money. There is no
- 15 foundation for these arguments.
- 16 He also looks at other things. So, for example,
- 17 there is a design-around memo with respect to Mr. Tittel. But
- 18 that is the subject of another motion. There is the purchase
- 19 price that the patents were purchased for out of bankruptcy.
- 20 He says that is another data point, and the purchase price of
- 21 the bankruptcy is also a subject of our motion in limine. How
- 22 does that set a data point? It is a fire sale. He has a
- 23 series of these, Your Honor. But the most troubling ones are
- 24 the noninfringing alternatives that nobody says are
- 25 noninfringing or the alternatives which just are software that

25 1 have no relevance to the issues in this case. 2 THE COURT: Okay. Response? 3 MR. BREAN: Your Honor, the first point I would like to address is that Mr. Bakewell admitted in his deposition and 4 we also admitted in our brief that he will not characterize 5 any software as a noninfringing alternative unless the 6 7 evidence introduced at trial supports that. To the extent 8 that Mr. Tittel is precluded from testifying that any of these other software products are noninfringing, Newegg will not 9 10 introduce any statements to suggest they are noninfringing 11 alternatives. 12 With respect to the Intershop product, Intershop 13 offers a -- and offered a software product that provides 14 similar functionality to the patented technology and it was a licensed product and that license from the former patent owner 15 did extend to Intershop's customers, so it is Newegg's 16 17 position that that does qualify Intershop as a noninfringing 18 alternative further based on Mr. Bakewell's interview of two representatives of Intershop with whom he spoke about the 19 20 product itself, its functionality, and what it would be able 21 to support for a company such as Newegg to use it. 22 With respect to Transact, Transact has been admitted

by Soverain to embody the patented technology. It is highly

the main purpose for offering evidence of Transact and

relevant to the value of this technology. And value is really

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- 1 evidence of other software products. And value is certainly a
- 2 highly relevant consideration under the Georgia-Pacific
- 3 factors. Among others, the Georgia-Pacific case discusses the
- 4 established profitability and commercial success of the
- 5 patented invention, the popularity of the patented invention,
- 6 and also the price for the use of the invention or analogous
- 7 inventions.
- 8 So even if these alternative software products are
- 9 not shown conclusively to be within the scope or without of
- 10 the scope of the claims, they are still relevant to a
- 11 reasonable royalty analysis.
- 12 And with respect to Transact, it is Newegg's
- 13 position that Transact also can be offered as a noninfringing
- 14 alternative. One thing that Mr. Satine raised is the idea
- 15 that Transact was available only from the patent owner and,
- 16 therefore, it can't be considered available to Newegg or
- 17 another accused infringer. Well, Newegg is prepared to offer
- 18 testimony from one of the founders and the CEO of Open Market
- 19 at the time the patent owner who said that had Newegg
- 20 approached and asked for a license, they would have gladly
- 21 licensed Newegg at its standard terms.
- 22 And as we raised in our brief, there is a lot of
- 23 talk in this briefing about the supposed unreliable
- 24 methodology of Mr. Bakewell, but really at bottom the facts
- 25 show that the price of the Transact software, the price of the

- 1 patented invention therein, was set by Open Market and its
- 2 successive owners of these patents to be roughly on the order
- 3 of \$340,000 or less. And it is that fact and that indication
- 4 of value that Soverain is really trying to exclude here.
- 5 THE COURT: Response?
- 6 MR. SATINE: Your Honor, to begin with, there is no
- 7 expert report in this case from the defense which addresses
- 8 any noninfringing alternatives other than Mr. Bakewell, the
- 9 damage expert. No one else opines as to noninfringing
- 10 alternatives. And Mr. Bakewell does concede without some
- 11 expert for him to rely on, he can't say they are
- 12 noninfringing -- they are noninfringing alternatives. He said
- 13 it doesn't matter, just as we have heard. It doesn't matter
- 14 if they are not -- if they are infringing -- infringements.
- 15 But if it is an alternative that infringes, then what is the
- 16 relevance? Why are we talking about that?
- 17 But, yes, there are -- there is other software out
- 18 in the marketplace. But if it does not fall within what is an
- 19 available, noninfringing alternative, then it has no relevance
- 20 and there is no basis for an expert to rely upon it for his
- 21 opinions.
- 22 THE COURT: Do you disagree with that statement?
- 23 MR. BREAN: I do, Your Honor. To the extent that
- 24 Newegg is offering this evidence of value, it is highly
- 25 relevant. I think Mr. Satine's argument would be valid,

- 1 perhaps, if we were offering evidence of these software
- 2 products as noninfringing alternatives when they were not
- 3 shown to be noninfringing, then that would be confusing and
- 4 that would also --
- 5 THE COURT: But you are saying you are going to show
- 6 them to be noninfringing?
- 7 MR. BREAN: We intend to introduce evidence to show
- 8 that at least with respect to Transact and Intershop that they
- 9 are noninfringing.
- 10 THE COURT: Who are you going to introduce that
- 11 evidence through?
- MR. BREAN: Well, the evidence would be in part
- 13 through Soverain's admission in prior pleadings and
- 14 representations that Transact embodies the patented
- 15 technology. Evidence from former Open Market employees,
- 16 including the CEO, that the view was that a license with
- 17 Transact carried an implied license to practice the patented
- 18 technology.
- 19 With respect to Intershop, Mr. Bakewell, his
- 20 interviews with those employees show that Intershop was an
- 21 acceptable software product that was available at the time.
- 22 And from a technical standpoint, it is immaterial that Mr.
- 23 Tittel, our technical expert, has not opined or reported on
- 24 the infringing or noninfringing nature of these alternatives
- 25 because from a legal standpoint they can be deemed to be

- 1 noninfringing because of the license in the case of Intershop
- 2 and also because of the implied license with respect to
- 3 Transact.
- 4 THE COURT: Okay.
- 5 MR. SATINE: Your Honor, yes, a former officer of
- 6 Open Market said that in the scheme of things if someone had
- 7 come to Open Market and said we would like to purchase a
- 8 software license, we would have sold a software license. That
- 9 has nothing to do with a hypothetical negotiation where the
- 10 parties are sitting down on the eve of infringement to discuss
- 11 a patent license. And a software license is not the
- 12 equivalent of a patent license. It does not give you the
- 13 opportunity to practice those patents any way you wish.
- 14 THE COURT: Okay. I am going to deny the motion.
- 15 But as in the other one, it is certainly -- and on all these
- 16 motions, they are all without prejudice to objections raised
- 17 at time of trial, and I will hear the objections and rule on
- 18 admissibility and everybody can do their homework on the law.
- 19 All right. Soverain's Daubert motion to exclude
- 20 Bakewell, 254.
- 21 MR. SATINE: That was the one we just heard, Your
- Honor.
- THE COURT: I'm sorry.
- MR. SATINE: We could do it again.
- 25 THE COURT: No, no. All right. 242 Soverain's

- 1 motion with regard to Trevor. I believe that is moot now; is
- 2 that correct?
- 3 MR. GIANNETTI: It is, Your Honor, I believe. They
- 4 represented to us that they are not going to be relying on the
- 5 Trevor report or Trevor's testimony at deposition in the
- 6 Amazon case. And if that is true, it moots this particular
- 7 motion. There is still a controversy over whether Mr. Trevor
- 8 should be permitted to appeal and also it centers on the
- 9 controversy around the CompuServe documents, so there is a
- 10 live controversy here; but just not as to this particular
- 11 motion.
- 12 THE COURT: With regard to this motion, does Newegg
- 13 agree with what Mr. Giannetti just said?
- MR. BALDAUF: I guess we do, Your Honor.
- 15 THE COURT: You do?
- MR. BALDAUF: Yes, we do.
- 17 THE COURT: All right. I will deny that as moot
- 18 then.
- 19 Soverain's -- let's see. What about 287, is that
- 20 moot, as well, Soverain's motion in limine to preclude Trevor
- 21 at trial? Did we just deal with that?
- 22 MR. GIANNETTI: That is not moot, Your Honor.
- 23 THE COURT: Would you like to be heard with regard
- 24 to that?
- 25 MR. GIANNETTI: There is also a motion in limine,

- 1 Your Honor.
- 2 THE COURT: This is Soverain's motion in limine to
- 3 preclude Trevor at trial, 287.
- 4 MR. GIANNETTI: That is not included.
- 5 MR. ADAMO: As best as I can track it, Your Honor,
- 6 that should be our Motion in Limine 24.
- 7 MR. GIANNETTI: That is a separate motion in
- 8 limine, that's 287.
- 9 MR. ADAMO: Sorry, Your Honor, I apologize for the
- 10 confusion.
- 11 MR. GIANNETTI: May I proceed, Your Honor? Your
- 12 Honor has heard the name Alexander Trevor, and maybe not
- 13 recognized it from the Amazon case, so I will first address
- 14 the question of, who is Alexander Trevor? He is the former
- 15 chief technical officer of CompuServe. His current occupation
- 16 is a software archeologist. That is what he calls himself.
- 17 He works for a company that basically digs up old software for
- 18 use mainly in patent cases such as this case and the Amazon
- 19 case.
- 20 In the Amazon case Mr. Trevor was designated as an
- 21 expert with respect to two former CompuServe systems involving
- 22 online travel reservations. One was called Travelshopper,
- 23 and the other was called EasySabre. He submitted an expert
- 24 report in that case. We took his deposition as to both
- 25 systems Travelshopper and EasySabre, and he never got to

1 testify because the case settled before trial.

- 2 In this case he has been identified by Newegg not as
- 3 an expert witness. He has not submitted an expert report, but
- 4 he has been identified as a trial witness, as a fact witness
- 5 with respect to a separate CompuServe system called the
- 6 CompuServe Mall, which was not at issue in the Amazon case.
- 7 In fact, when we asked at his deposition whether he had been
- 8 asked to consider the CompuServe Mall in connection with the
- 9 Amazon case he said that he had not; that that was not
- 10 something he had been asked to do in connection with that
- 11 case, so the Mall is new to this case.
- 12 There is an issue of his identification. He was not
- 13 identified in the initial disclosures, and he was never
- 14 identified -- while he was identified in the invalidity
- 15 contentions with respect to Travelshopper, he was never
- 16 identified by name with respect to the CompuServe Mall.
- 17 But I would like to address the issue more on the
- 18 merits, and we certainly believe that we did not get proper
- 19 notice of what his role is going to be in this case, but there
- 20 is a more serious problem with his testimony, Your Honor --
- 21 THE COURT: When did you get notice?
- 22 MR. GIANNETTI: Basically, when we got their witness
- 23 list. His name appears in their invalidity contentions; but
- 24 with respect to Travelshopper, the conclusion that we drew was
- 25 that they were going to rely upon his deposition testimony in

- 1 the prior case; and, in fact, we moved in one of the motions
- 2 that is pending to preclude him from doing that. It turns out
- 3 that he is going to appear as a live witness. He was
- 4 identified on their witness list. So the first time that we
- 5 knew that he was appearing live I believe was on their witness
- 6 list.
- 7 So here is the situation with Mr. Trevor.
- 8 Notwithstanding the fact that he is a software archeologist
- 9 for the system CompuServe Mall which was produced by the
- 10 company that he worked for as a CTO, he has no documents, not
- 11 one laboratory notebook, not one internal CompuServe memo,
- 12 nothing on the CompuServe Mall. So this raises a problem, as
- 13 Your Honor knows, if you are trying to prove up a prior art
- 14 system, you have to have corroboration. Mr. Trevor has none.
- 15 He has not one piece of paper.
- 16 So to deal with this, Newegg has come forth with
- 17 three third-party books. These are not CompuServe books.
- 18 They are user manuals of the most general sort. They are
- 19 really designed for neophyte users of CompuServe. They
- 20 designated a few pages for each of these manuals. These
- 21 manuals are not directed to software developers. They are not
- 22 directed to the people that would be working for Mr. Trevor.
- 23 They are directed to people who are neophyte users of
- 24 CompuServe.
- 25 Your Honor will recall that CompuServe was around in

- 1 the early '90s when computers were not as prevalent and a lot
- 2 of people were frightened of computers, and needed these kinds
- 3 of books to get them into the swing of things, and they are
- 4 very, very basic books designed for users; not for software
- 5 developers. They don't tell you how to make the Mall or how
- 6 to build a Mall. They tell you how to use the Mall.
- 7 So Trevor's testimony with respect to the details of
- 8 the Mall, the kinds of details that would be necessary to
- 9 present in a patent case when you are trying to invalidate a
- 10 patent, is completely lacking.
- 11 Now, in their witness summary for Mr. Trevor they do
- 12 describe what he is going to talk about. They talk about
- 13 his -- they talk about the databases and the messages and that
- 14 sort of thing. And he is really going to go below the
- 15 surface. He is going to talk about things that the user does
- 16 not see. But the books on the Mall don't have anything at
- 17 that level of detail. So there are really two problems with
- 18 this alleged corroboration.
- 19 One is the hearsay problem; that these are documents
- 20 that were written by third parties, none of who are appearing
- 21 at the trial, none of whose depositions were taken. So they
- 22 are hearsay. And as corroboration for Mr. Trevor's testimony,
- 23 they have to be offered for the truth because if they are not
- 24 true, then they don't corroborate. So that is one problem.
- 25 The evidentiary problem is that this is nonadmissible

35 1 evidence. 2 And the second problem, even if it were admissible, 3 it is so general that it does not corroborate the features that are necessary to correlate to the patent claims. And the 4 5 cases are quite clear that you have to corroborate the 6 elements of the patent claim; otherwise, you don't have a 7 prior art defense. Just to make this clear, they are trying 8 to prove up CompuServe as prior art, prior use of a system 9 that they claim is prior art. And they have a witness who is 10 going to testify with no documents about this, and they have 11 the hearsay manuals, which are inadmissible. And even if they 12 were admissible, don't really corroborate the features that 13 need to be corroborated. 14 So they have a failure of proof here, and we think under the prevailing authorities, Mr. Trevor should not be 15 16 permitted to take the witness and just talk from his memory of 17 CompuServe without any documents at all. There is no 18 corroboration. These documents are not admissible, and his 19 testimony ought to be excluded. Mr. Trevor has testified in a number of cases about CompuServe. This seems to be -- it is 20 21 somewhat astonishing that there are no CompuServe documents 22 available. He shouldn't be allowed to do this, Your Honor,

and we believe his testimony should be precluded.

THE COURT: Okay. Response?

MR. BREAN: The first point I would like to address,

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- 1 Your Honor, is with regard to the adequacy of disclosure of
- 2 Alexander Trevor. As Mr. Giannetti pointed out, Mr. Trevor
- 3 was an expert witness in the prior case against Amazon and the
- 4 Gap. Soverain and its attorneys certainly knew about Mr.
- 5 Trevor and his association with CompuServe. And indeed in his
- 6 deposition in the Amazon case he did indicate he was familiar
- 7 with the Mall. He gave a brief description of the Mall. And
- 8 Soverain declined to press him for further information about
- 9 that.
- 10 Mr. Trevor's name, as well as Newegg's intention to
- 11 rely on the Mall were both in Newegg's invalidity contentions
- 12 served in August of 2008. Mr. Trevor was listed by name with
- 13 respect to the Travelshopper service offered by CompuServe.
- 14 And it says that, "Persons with knowledge of the Travelshopper
- 15 service included at a minimum Alexander Trevor and employees,
- 16 representatives, et cetera of CompuServe." A few pages later
- 17 when Newegg disclosed the Mall, it indicated that also persons
- 18 with knowledge included entities, owners, and employees and
- 19 representatives of CompuServe. Mr. Trevor's name wasn't
- 20 listed specifically there. But, again, his knowledge about
- 21 the CompuServe Mall was already known to Soverain.
- 22 With respect to the corroboration of Mr. Trevor's
- 23 testimony, I would first like to note that at some point Mr.
- 24 Hanson will be speaking as to some of the more technical
- 25 details of this argument; but, in general, the corroboration

- 1 rule, Newegg certainly concedes Mr. Trevor's testimony must be
- 2 corroborated. However, we have very different views than what
- 3 Soverain is offering as the rule of corroboration. The
- 4 purpose of this rule is simply to avoid fraud, to avoid a
- 5 situation where a witness can invalidate a patent based solely
- 6 on oral testimony. And that is how the courts express this
- 7 rule, the Supreme Court when the rule began to take form.
- 8 The proper analysis of this corroboration
- 9 requirement is the totality of the circumstances standard.
- 10 The rule of reason as expressed in the cases that we cited in
- 11 our brief make clear that there is no impossible standard of
- 12 independent corroboration for every word that might come out
- 13 of Mr. Trevor's mouth. There is certainly nothing that we
- 14 have seen in the case law that would suggest that the details
- 15 of the CompuServe Mall must be corroborated in essentially the
- 16 same language that is expressed in the claims. It is our view
- 17 that Soverain is creating a much higher standard than as is
- 18 expressed in the cases, which is a reasonableness standard;
- 19 essentially, is there a reasonable likelihood that what the
- 20 testifier is saying is true? And we believe that the books
- 21 have more than adequate technical detail about various aspects
- 22 of the Mall to support such a reasonableness standard.
- 23 MR. GIANNETTI: Well, Your Honor, let me just
- 24 address the notice issue briefly because there is a more
- 25 fundamental issue here, but the notice issue is he was not

38 1 disclosed ever with respect to the Mall. He was disclosed 2 with respect to Travelshopper. And I think my colleague 3 agrees --4 THE COURT: And he is proposing to testify about 5 both? 6 MR. GIANNETTI: No, he is going to testify about the 7 Mall in this case. In the Soverain -- in the Amazon case, we 8 are sure we asked him have you ever heard of the Mall and he 9 said, yes. Were you asked to opine on the Mall or to consider 10 the Mall in connection with this case? And he said, no. So 11 we went on. We didn't touch the Mall. The Mall was not at 12 issue at all in the Amazon case, so in that case we left it 13 alone. In this case he was disclosed by name with respect to 14 Travelshopper, exactly the same prior art he testified about 15 in the earlier case, so our conclusion was that was what he 16 was going to be presented for would be Travelshopper. It was 17 a surprise to us that Trevor was going to be testifying about 18 the Mall. 19 THE COURT: Do you have objection to him testifying 20 with regard to Travel --21 MR. GIANNETTI: He is not going to testify --

- 22 THE COURT: Okay. He is just testifying with regard
- 23 to the Mall, and you are just making the point that -- when
- 24 did you first find out that he was going to testify with
- 25 regard to the Mall?

- 1 MR. GIANNETTI: I believe when we moved against him.
- 2 I think it was when we got the witness statements, and it was
- 3 around the time that we were filing our first motion against
- 4 him. Our first thought was they were going to read his report
- 5 or they were going to try to use his deposition about
- 6 Travelshopper. And when we made that motion, it started to
- 7 become clear little by little that he wasn't going to be
- 8 talking about Travelshopper, he was going to be talking about
- 9 Mall. But it really wasn't until we got the witness statement
- 10 that Mr. Hanson provided us after we filed our motion that we
- 11 confirmed.
- 12 THE COURT: When was that?
- 13 MR. GIANNETTI: Well, we filed this motion in
- 14 December, so I would say sometime the end of last year late --
- 15 THE COURT: Do you contest the fact that he wasn't
- 16 identified with regard to the Mall until December of this
- 17 year, late December of this year?
- 18 MR. BREAN: Your Honor, I believe that might be the
- 19 first time that he was specifically told to Soverain that he
- 20 would testify as to the Mall. But, again, Your Honor, Mr.
- 21 Trevor was listed, among others, in our initial disclosures
- 22 his knowledge of the Mall, his knowledge of CompuServe and
- 23 Newegg's intent to rely on the Mall have been known to
- 24 Soverain for well in excess of a year. Soverain declined in
- 25 the Amazon case and in this case to pursue discovery related

- 1 to the Mall.
- 2 THE COURT: Well, you know, that doesn't really
- 3 carry a lot of weight with me that they didn't pursue
- 4 discovery with regard to the Mall; but what I am trying to get
- 5 at is when did you first link this witness with your theory
- 6 regarding the Mall?
- 7 MR. BREAN: At the latest, Your Honor, in our
- 8 invalidity contentions served in August of 2008 when employees
- 9 and representatives of CompuServe were named in connection
- 10 with the Mall, Mr. Trevor's name was listed elsewhere in the
- 11 document as another employee of CompuServe, who was also
- 12 already known to Soverain. It is our position at the latest
- 13 that was more than sufficient to show that Mr. Trevor was one
- 14 of the people who we could rely on for testimony related to
- 15 the Mall. It is Exhibit D of our opposition, Your Honor.
- 16 MR. GIANNETTI: They did not identify Mr. Trevor
- 17 with the Mall, specifically with the Mall until we got their
- 18 witness statement in November of 2009, November 12th. The
- 19 invalidity reports had the Mall, but they didn't link it with
- 20 Trevor. They linked Travelshopper with Trevor but not the
- 21 Mall. So we really didn't have notice that he was going to be
- 22 their witness on the Mall until November 12th that the
- 23 letter -- it is attached as Exhibit 2 to our motion. Document
- 24 287.
- MR. BREAN: Your Honor, just to be clear, again,

- 1 attached to Exhibit D is the relevant portion of our
- 2 invalidity contentions. The CompuServe Mall is not mentioned
- 3 in a vacuum as something we rely on. It is mentioned and
- 4 listed under the persons with knowledge is not Mr. Trevor by
- 5 name but owners, agents, employees, and representatives of
- 6 CompuServe. And, again, elsewhere in this same document, in
- 7 fact, five pages, six pages earlier with respect to the
- 8 Travelshopper we indicate that persons, including Alexander
- 9 Trevor and other employees of CompuServe have knowledge with
- 10 regard
- 11 to the Travelshopper. It is our position that this is more
- 12 than sufficient to show that Mr. Trevor, being the chief
- 13 technical officer of CompuServe was adequately disclosed and
- 14 known to Soverain.
- 15 THE COURT: All right. I'm going to deny the
- 16 motion, and I'll take up the matter whether the manuals are
- 17 sufficient corroboration when we get to trial on that. It is
- 18 a close call though, and this is still without prejudice to
- 19 Soverain's right to object. If Soverain wishes to take any
- 20 deposition with regard to him, I'll grant you leave to do
- 21 that. Do you wish to?
- 22 MR. GIANNETTI: We would like to consider that and
- 23 discuss it, Your Honor. We appreciate it. We may very well
- 24 do that.
- 25 THE COURT: All right. If you need to, I will ask

- 1 defendant to cooperate with them in getting that scheduled.
- 2 MR. BREAN: Certainly, Your Honor.
- 3 THE COURT: Is that all of our Daubert expert
- 4 motions?
- 5 MR. ADAMO: I think so.
- 6 THE COURT: All right. Let's go to the summary
- 7 judgments. Newegg's motion for summary judgment, Docket No.
- 8 221.
- 9 MR. ADAMO: Your Honor, just not to lose continuity,
- 10 and I'll let Mr. Hanson speak about the corroboration when we
- 11 get to the motion in limine, there is some further discussion
- 12 of these CompuServe manuals at that point.
- 13 THE COURT: Let's go ahead and do that now.
- MR. ADAMO: I'm sorry. I didn't mean to interrupt
- 15 you.
- 16 THE COURT: I think that is a good suggestion. I'm
- 17 not sure we'll get through all of the motions in limine. I'm
- 18 probably going to order y'all to meet and confer. Some of my
- 19 rulings should have resolved a lot of those, but I'll go ahead
- 20 and hear that.
- 21 MR. ADAMO: Should we do that now, Your Honor?
- THE COURT: Yes.
- 23 MR. ADAMO: If it please the Court. Basically, if
- 24 this is all right with Your Honor, motion in limine -- our
- 25 Motion In Limine No. 20 deals with the corroboration point.

- 1 Our Motion in Limine 23 deals with another point that Mr.
- 2 Giannetti touched on that the manuals are hearsay, and then
- 3 actually there is one more relevant subject with respect to
- 4 these manuals that appears in our Motion in Limine 28 which
- 5 challenges whether the manuals are receivable as prior art.
- 6 So the manuals are being used by Newegg here to be essentially
- 7 tri-functional. They are being offered to corroborate the
- 8 testimony of Mr. Trevor, required by law as counsel for Newegg
- 9 has admitted. And so to do that, as Mr. Giannetti said, they
- 10 can't be hearsay. And then they are also being advanced
- 11 potentially, as I understand it, 102(b) prior art.
- 12 THE COURT: Okay.
- 13 MR. ADAMO: Here is the issue on the corroboration
- 14 in as focused a fashion as I can possibly make it. Trevor has
- 15 got nothing but verbal testimony. The law is very clear. It
- 16 has got to be corroborated. The controlling Federal Circuit
- 17 case law, which we have briefed to Your Honor, is very
- 18 explicit that there has to be corroboration for all elements
- 19 of any claim that he is going to testify verbally about. So,
- 20 in other words, he is going to get up and say the Mall has
- 21 got -- anticipates, let's just use that, Claim 1 of the '317
- 22 patent -- I'm just picking one as an example -- he has to have
- 23 corroboration of all of the elements in that claim.
- 24 The rule of reason doesn't excuse that. The Federal
- 25 Circuit precedent on this point is crystal clear. What the

- 1 rule of reason means in a corroboration situation is that
- 2 there isn't any formula for exactly the nature of the
- 3 corroboration. You don't have to have it in haec verba -- to
- 4 use an old Latin phrase that Chief Judge Rudd used to use in
- 5 Delaware years ago -- but it doesn't give you a pass that
- 6 looking at the totality of the evidence you get to trump the
- 7 case law that says you have got to corroborate every element
- 8 in the claim. That is the problem here.
- 9 So to the extent that someone is overreading the
- 10 law, it is not us. It is the fact that the rule of reason
- 11 talks about the acceptable quality of the corroborate
- 12 evidence, not what the corroborative evidence has to make up.
- 13 The Federal Circuit is very clear on this point. It has got
- 14 to corroborate all of the elements. That is the issue with
- 15 the corroboration. These three manuals, which are, as Mr.
- 16 Giannetti said, they are not programmer-level manuals, they
- 17 are not system-level manuals, they are the kind of manuals
- 18 that the Spanish-for-Stupid -- or whatever that series is that
- 19 I can never remember it -- that is the level they are written
- 20 on. They don't have the detail that is necessary.
- 21 Absent the detail, the Circuit says in Finnegan and
- 22 other cases, you are not supposed to let somebody testify
- 23 because the uncorroborated testimony is simply inadmissible.
- 24 I am not accusing the man of committing fraud. I don't even
- 25 know him. And I would assume he is going to come into this

- 1 courtroom and put his hand up and swear he is going to tell
- 2 the truth. This isn't a fraud issue. This is people forget,
- 3 clear and convincing evidence, you have to trust the system,
- 4 that it is related to documents, et cetera.
- 5 So the rule of reason, as I said, goes to the
- 6 quality, the specific quality of the corroborative evidence so
- 7 it can be all sorts of variations, but it has to be element by
- 8 element.
- 9 Okay. The hearsay problem, these manuals don't come
- 10 from CompuServe. They are third-party manuals written, again,
- 11 at this lay level. To be corroborative --
- 12 THE COURT: What do you mean by third-party
- 13 manuals?
- 14 MR. ADAMO: They are not written by people who
- 15 worked for CompuServe at the time they were written. They are
- 16 not written --
- 17 THE COURT: Do they have CompuServe's name on them
- 18 and that type of thing? Or are they user manuals; is that
- 19 what you are saying?
- 20 MR. ADAMO: Well, they are not -- user manuals
- 21 connote they are coming from CompuServe. Yeah, we have
- 22 them --
- 23 THE COURT: Pass them up, if you would.
- MR. ADAMO: I have got the, How to Get the Most out
- of CompuServe, 4th Edition; CompuServe CIM Running Start;

- 1 Using CompuServe. But, for example, you can see none of these
- 2 are coming from CompuServe. They are coming from third-party
- 3 vendors. There is a big difference between a user manual for
- 4 Windows coming from Microsoft and a user manual for Windows
- 5 coming from a third party. That is one of the critical points
- 6 here. Those documents, those three documents that Your Honor
- 7 has in your hands are hearsay. In fact, they are not just
- 8 hearsay, they are double hearsay.
- 9 And in one of the briefings somebody very creatively
- 10 said, hey, one of those manuals is over 20 years old.
- 11 803(16), we can use the ancient document rule. Well, whether
- 12 one can or can't, it doesn't solve the second-level hearsay
- 13 problem under 805. So those documents are not admissible, and
- 14 only one of the manuals supposedly is an ancient document.
- 15 But they have to be offered for the truth that, in fact, the
- 16 CompuServe Mall had all of the elements of one of the claims,
- 17 so that is classic hearsay.
- 18 The third point under 102(b) let's say now they want
- 19 to argue that they are prior art, and that really comes into
- 20 our Motion in Limine 28. Well, they have got to prove that it
- 21 is prior art. In one of their briefs they said, well, we
- 22 haven't seen any evidence from Soverain that it isn't prior
- 23 art. Well, unfortunately this goes to invalidity. I don't
- 24 have to prove it is not art. They have to prove it is.
- 25 Burden of proof, clear and convincing evidence. They haven't

- 1 got it.
- 2 They make an argument, well, it would be beyond
- 3 comprehension to say that someone printed a book like that,
- 4 that it isn't prior art; that it didn't get disseminated.
- 5 Well, that is not proof that something was, in fact,
- 6 disseminated. They argue it was submitted to the Copyright
- 7 Office, there is copyright registrations. Well, that has got
- 8 to mean it has been published, it was publicly accessible, it
- 9 was disseminated under the law. Interesting argument.
- 10 In re Lister, Federal Circuit, 2009, 583 F.3d, 1307
- 11 at 1311 through 17, simply depositing a manuscript at the
- 12 Copyright Office as a part of copyright registration isn't
- 13 evidence of public accessibility and dissemination.
- 14 THE COURT: Okay. Response?
- 15 MR. HANSON: To begin with, copyright registrations
- 16 were filed for all these books. Certified copies of those
- 17 registrations have been -- will be introduced into evidence.
- 18 The copyright law provides that all of the facts on a
- 19 copyright registration after it is issued if it has been filed
- 20 within five years of publication are considered prima facie
- 21 correct. In other words, there is a presumption of
- 22 correctness of the information put forth on a copyright
- 23 application for registration.
- On those applications for registration, there is a
- 25 publication date. Publication is dissemination. It is just

- 1 incredible to believe that commercial publishing houses would
- 2 print books, publish them, put the date of their publication
- 3 down and not distribute them. And, in fact, we will be able
- 4 to introduce evidence that these books, even though they are
- 5 the kind of books that one might keep in their home, are in
- 6 libraries all over the country. These books were published.
- 7 They were disseminated.
- 8 Now, as far as the hearsay question, these books are
- 9 publications. They are not offered for the truth of what they
- 10 say as publications. They are offered for what they teach.
- 11 And for that purpose, as for 102(b) as a printed publication,
- 12 they are available as publications, and there is no hearsay
- 13 rule that would apply to them.
- 14 As far as corroboration, for decades inventors'
- 15 notebooks have been considered corroborating evidence. They
- 16 are contemporaneous documentary evidence. Inventors'
- 17 notebooks are hearsay, but they are accepted as
- 18 corroboration. They prevent somebody just coming into court
- 19 and saying anything, and the point they keep making that these
- 20 books are printed by third parties and they don't involve
- 21 somehow the authority of CompuServe, actually makes them more
- 22 credible as evidence of what CompuServe was actually doing at
- 23 the time prior to when Open Market went to work.
- 24 THE COURT: Yes?
- MR. ADAMO: Inventors' notebooks, according to

- 1 recent and current and controlling precedent, Your Honor, are
- 2 not hearsay. 803(6), the face of the rule makes that point
- 3 and certainly the committee comments make that point if you
- 4 are a researcher and you are keeping a notebook in the
- 5 ordinary course of business, that is a business record. If
- 6 there is second-level hearsay in them, then you might have a
- 7 problem with the second-level hearsay, but what I am more
- 8 interested in is the admission I just heard.
- 9 If they are not going to offer these three documents
- 10 for the truth of what they say, as a matter of law those three
- 11 documents can't corroborate. It is that simple. This is
- 12 their theory to avoid fraud, Mr. Trevor is going to say the
- 13 Mall had characteristic A, B, C, and D. How do you
- 14 corroborate that? Here is three books or something in
- 15 writing. It could be another -- in some circumstances the
- 16 Circuit has allowed another witness to testify, although that
- 17 precedent is questionable right now; but they are going to
- 18 bring the book up now, and they are going to say, well, here
- 19 is corroboration if he is right, this book says the CompuServe
- 20 Mall has A, B, C, and D. That is offered for the fact. If
- 21 they don't offer it for the fact, it doesn't corroborate as a
- 22 matter of law.
- 23 So if he is holding to what he just told you that
- 24 they are not going to be offered for the truth of what they
- 25 say, Trevor's testimony can't be corroborated. It has got to

50 1 go. 2 THE COURT: Is that what you are holding to? 3 MR. HANSON: No, no. They are inherently not 4 hearsay because people wouldn't write a book about how to use 5 CompuServe and not make it an accurate representation about 6 what CompuServe does. They inherently get past the hearsay 7 rule. 8 MR. ADAMO: Your Honor, I'm sorry, that is just not 9 the Rules of Evidence. 10 THE COURT: Okay. I'm going to take that under advisement and get you a ruling on it. 11 12 MR. ADAMO: Thank you, Your Honor. 13 THE COURT: What's next? 14 MR. ADAMO: Now, do you want to go back to the 15 summary judgment motions? 16 THE COURT: Yes, I do, uh-huh. 17 MR. ADAMO: Thank you very much. 18 THE COURT: Newegg's motion for summary judgment, 19 221. 20 MR. ADAMO: Is that the '639 and '780 motion, Your 21 Honor? 22 THE COURT: Right. 23 MR. ADAMO: Thank you very much. 24 (Pause in proceedings.)

MR. BREAN: Your Honor, this motion is directed to

51 1 the issue of whether the '639 patent -- or the session ID 2 patent is -- there are two issues. One is whether it is entitled to the filing date of its priority application, which 3 resulted as the '780 patent. And, two, the validity of the 4 5 '639 patent if it is not entitled to that priority date. 6 The issue that I would like to focus on this morning 7 is with regard to Newegg's argument directed to the best mode 8 requirement. The best mode requirement under Section 112 requires that the best mode known to the inventors of 9 10 practicing the invention be set forth in the specification. 11 And the -- under Section 120 of the Patent Act in order for a 12 later filed application to claim the benefit of a prior 13 application, all three disclosure requirements of Section 112 14 must be satisfied in the priority application. So here we are talking about in the '780 application 15 the best mode must be set forth in a manner that would support 16 17 the claims of the '639 application, and here it simply does 18 not. On page -- let's see. I believe it is on Page 9 of 19 Newegg's opening brief is reproduced two emails, one written 20 by one of the inventors Lawrence Stewart and one written by 21 Mr. Dally, the attorney who drafted the application. And 22 essentially what the -- these emails speak for themselves, but

Mr. Stewart explains that the Netscape Navigator browser has a

cookie storage mechanism and that this cookie mechanism would

work for passing session ID's around.

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1 And so what he is saying there is that he is aware 2 of a method for storing session ID information on the browser; 3 namely, the Netscape Navigator browser. Now, this information appears absolutely nowhere in the '780 patent. The only place 4 5 that Soverain argues this concept is disclosed and supported is where the application refers to a special browser. 6 7 This language is reproduced in our brief. The 8 language is on Page 7. And it says that this embodiment where the session ID is stored on the browser "requires a special 9 10 browser which can handle such communications." So the special 11 browser was known to the inventors to be Netscape. And the 12 specification goes on to say that "such a browser was 13 generally not suitable for early browser formats common to the 14 web." 15 So here we have essentially information in the specification indicating that earlier on, this browser was not 16 17 suitable. And, indeed, if you go back and look at the '780 18 specification it says that the special browser is generally 19 not suitable. Now, this teaching away tends to be evidence 20 that there is insufficient disclosure, and we cite the Medrad 21 case for that proposition. 22 The central contention by Soverain with regard to 23 the best mode is not so much directed to the -- to whether 24 this was the best mode known but from a legal standpoint I 25 mean, their position is mainly they don't need to set forth

- 1 the best mode in the '780 patent to support the claims of the
- 2 '639 patent. That is simply not the case.
- 3 The Transco case holds only that they need not
- 4 update the best mode in subsequent filings. And that is
- 5 essentially our position with regard to the best mode, Your
- 6 Honor. And there is clear evidence of an inventor knowing of
- 7 how to implement a method of storing, this method of storing
- 8 being claimed in the '639 patent, and that method of storing
- 9 and how it is done not being disclosed in the '780 patent; and
- 10 that there is no requirement that it has to be the result of
- 11 mal intent. Omission of this best mode information is
- 12 sufficient.
- THE COURT: Response?
- MR. GIANNETTI: Your Honor, as you know they have a
- 15 very heavy burden on this motion. They are attacking a
- 16 patent, and the standard is clear and convincing evidence.
- 17 And on summary judgment they have to show there are no
- 18 disputed fact issues. This motion just bristles with fact
- 19 issues. It is a very fact intensive issue. They have
- 20 challenged best mode, adequacy of disclosure, written
- 21 description, which may or may not be a separate element, a
- 22 separate requirement.
- 23 But just to address best mode, the premise is --
- 24 this patent actually discloses two different ways of
- 25 practicing the invention: One in which information is sent in

- 1 the URL, which we refer to in our papers as the URL method.
- 2 And the second in which the information is sent in a cookie,
- 3 and that is the so-called cookie method. They both accomplish
- 4 the same thing. They are two different ways of doing it.
- 5 Their assumption is that -- and the inventors knew
- 6 about both ways of doing it before the application was filed
- 7 in June of '95, and that -- the email goes to that. The email
- 8 that my colleague just pointed Your Honor to certainly
- 9 indicates that our inventors knew about the cookie method
- 10 prior to filing the application.
- 11 His assumption, however, is that that is the best
- 12 mode of practicing the invention. And I don't know what his
- 13 proof of that is. I mean, the declaration of the inventor
- 14 that we submitted, Mr. Stewart's declaration -- this is
- 15 Exhibit 1 in Paragraph 29. I believed -- he said, "As the
- 16 inventor I believed at the time of filing the '780 patent
- 17 application that passing the session ID in the URL" -- that is
- 18 the URL method -- "was the best embodiment for carrying out
- 19 the invention." The reason was that this embodiment worked
- 20 with all browsers; those that were cookie enabled and those
- 21 that are not.
- There is nothing in the record to dispute this.
- 23 They have no declarations. They took Mr. Stewart's
- 24 deposition. They didn't ask him about this. So the record is
- 25 that the so-called cookie enabled embodiment was not the best

55 1 mode at least known to the inventor or not considered to be 2 the best mode at the time the application was filed. That is a fact issue, Your Honor. That is an issue that has got to be 3 resolved at trial. So their motion fails right out of the 4 5 starting gate. I could address some of the other issues about 6 7 adequacy of disclosure of the best mode, but the point is that 8 they haven't established that the mode that they are talking about, the cookies, was considered by the inventors to be the 9 10 best mode when the application was filed. I also think --11 THE COURT: Let me hear a response to that. 12 MR. BREAN: Newegg's main contention with regard to the idea that the best mode known at the time was the URL 13 14 method, that fails because the best mode requirement insists that -- is directed to the claimed invention, and the claimed 15 invention in the '780 patent is directed to the URL method 16 17 where the storing of this session ID is done in a very 18 different way than it is done in the '639 patent. And it is clear from this email from one of the inventors that they did 19 20 know of a way to perform the mode where the information is 21 stored in a cookie, and yet they did not disclose it. 22 To simply say a special browser, discloses 23 essentially no mode; and yet we have evidence they knew of at 24 least one mode to do it. So to completely fail to disclose

any mode whatsoever is insufficient to satisfy the best mode

- 1 requirement.
- 2 MR. GIANNETTI: Well, he keeps flopping over into
- 3 the adequacy of disclosure issue, Your Honor, which I don't
- 4 agree with. The reference to the special browser and the
- 5 modified browser was plainly a reference to the Netscape
- 6 browser, but let's go back to the basic proposition, and that
- 7 is that -- and what he said is entirely consistent. It is
- 8 true that during prosecution the claims of the '780 patent
- 9 were narrowed. As originally filed they would cover both, but
- 10 they were narrowed to the URL method.
- 11 But why is that inconsistent with the notion that
- 12 the URL method was the best mode? It certainly is consistent
- 13 with that. They haven't pointed to anything in this record,
- 14 much less clear and convincing evidence, to establish that the
- 15 best mode is the cookie enabled mode, at least at the time of
- 16 filing. So their motion fails right out of the starting gate,
- 17 Your Honor.
- 18 THE COURT: All right. I'm going to deny Docket No.
- 19 221.
- 20 What is next? 247, Newegg's motion for partial
- 21 summary judgment regarding shopping cart claims.
- 22 MR. HANSON: Retail e-commerce or retail electronic
- 23 commerce was around a long time before the Worldwide Web
- 24 became available, and it was available, for example, from
- 25 organizations like CompuServe who allowed their members to

- 1 dial up the CompuServe computers, access the CompuServe Mall,
- 2 access a particular merchant who had placed his store upon the
- 3 Mall, browse through the Mall, select products, select more
- 4 than one product, check out, get a confirmation. All this was
- 5 in place. It is described in those manuals that are before
- 6 you, Your Honor.
- 7 THE COURT: Okay. I'm not going to grant a summary
- 8 judgment on this though. We will take it up at trial. You
- 9 can make a motion for directed verdict on it. It is just --
- 10 I'm not going to deal with it.
- 11 All right. Soverain's motion for partial summary
- 12 judgment of infringement. I think my opinion on this one is
- 13 about the same, but I do have a question of whether you are
- 14 raising any claim construction issues that the Court needs to
- 15 resolve, or whether you have any claim construction issues
- 16 raised that the Court needs to resolve?
- 17 MR. SHENTOV: My sense, Your Honor, is that Newegg
- 18 is attempting to raise claim construction issues with
- 19 vis-a-vis the "packet switched network."
- THE COURT: What?
- 21 MR. SHENTOV: Whether the Internet is a "packet
- 22 switched network." That appears to be a claim construction
- 23 issue because Soverain maintains that the Internet is a
- 24 "packet switched network." It is essentially one by
- 25 definition a "packet switched network." It is claimed as --

- 1 we have a claim directed to the Internet for "packet switched
- 2 network." In fact, it is the only embodiment of a "packet
- 3 switched network" disclosed in our application. So it is our
- 4 position, Your Honor, that the Internet is a "packet switched
- 5 network."
- 6 Their position appears to be a claim construction
- 7 related position that is not an "entirely packet switched
- 8 network." Why? Because it has components we don't know
- 9 whether they are packet switched or circuit switched. And our
- 10 position on that issue, Your Honor, is it doesn't have to be
- 11 an entirely packet switched network. It is a network that
- 12 operates using packets. The Internet protocol which defines
- 13 how the Internet works, the network computer works, operates
- 14 by shipping packets from one place to another. There is no
- 15 dispute about that.
- 16 The dispute is that some of these packets are routed
- 17 through a SONET or optical part of the network which is also
- 18 one of the most convenient ways to ship packets from one place
- 19 to another. I think I have one of the slides that this is
- 20 clearer -- it defines the -- Your Honor defined what a "packet
- 21 switched network" is. Let me find it quickly.
- 22 The Court's construction for "packet switching" is,
- 23 "a message-delivery technique in which small units of
- 24 information (packets) are relayed through stations in a
- 25 computer network preferably along the best route available

- 1 between the source and the destination." Does the Internet
- 2 meet that definition? Yes, Your Honor, it does.
- 3 Why? Because if -- there is no dispute between the experts
- 4 between what happens when the user uses a browser the
- 5 information is packetized, these packets are sent from the
- 6 customer's computer to the server and they go along the best
- 7 route.
- 8 Could this route be through a SONET network, an
- 9 optical network? Yes, it could. That also goes through a
- 10 station preferably along the best route available between a
- 11 source and destination. My definition falls within the
- 12 Court's definition of a "packet switched network." There is
- 13 also no dispute that the Internet is a public packet switched
- 14 network, which is one of the requirements in our --
- 15 THE COURT: So what are you asking the Court to do?
- 16 MR. SATINE: I think that it is a matter of claim
- 17 construction, the Internet is a "packet switched network." We
- 18 would ask the Court to deny their attempt to create a claim
- 19 construction issue of whether the Internet is an entirely
- 20 packet switched network or not an entirely packet switched
- 21 network. It is simply not the claim limitation.
- 22 THE COURT: What is the defendants' position?
- 23 MR. BALDAUF: Your Honor, we don't view this as a
- 24 claim construction issue whatsoever. We agree with the
- 25 Court's claim construction. We, however, disagree as to

- 1 whether or not the functionality described by my colleague
- 2 satisfies that definition specifically with respect to the
- 3 optional paths and also whether or not the information is sent
- 4 through the circuit switching part of the network in packets.
- 5 These are issues that are disputed. They are factual issues,
- 6 and they are all within the scope of your claim construction.
- 7 MR. SHENTOV: There is no dispute between the
- 8 experts that information which is sent from one computer to
- 9 another is packetized. It is sent in the form of a packet.
- 10 How it is then -- how these packets are then transferred from
- 11 one place to the other, that is the issue which their expert
- 12 has raised and it has essentially no bearing on whether the
- 13 Internet as a whole is a packet switched network. It is. It
- 14 transfers packets.
- 15 THE COURT: Well, if either side wishes to file
- 16 something for me to rule on, I will be glad to rule on it; but
- 17 until you do, we will just rock along.
- Okay. Did you wish to be heard on your summary
- 19 judgment of -- let's see which one are we on here -- summary
- 20 judgment of infringement, Docket No. 230?
- 21 MR. SHENTOV: Yes, Your Honor, I have a few slides
- 22 prepared. Our motion for summary judgment involves nine
- 23 claims of which only one, Claim 15, is an independent claim.
- 24 Basically, all of them stand or fall with respect to Claim 15
- of the '492 patent because defendant has raised no independent

- 1 arguments as to the other claims. I have a listing of Claim
- 2 15.
- 3 Here, Your Honor, the next slide illustrates
- 4 Newegg's e-commerce system, and I will be using some
- 5 components of that system to show you how it operates and how
- 6 the operation of the Newegg system relates to the claim
- 7 elements.
- 8 Here is the first part of Claim 15. It requires a
- 9 hypertext statement system. That is basically a system that
- 10 enables users to find their past orders. I don't believe
- 11 there is any ambiguity or dispute as to part (a). 15(b) a
- 12 client computer for operation by a client user. Here it is,
- 13 Your Honor, that is the customer computer which is illustrated
- 14 in the upper right-hand corner.
- The next one it requires one or more server
- 16 computers for operation by a server user. These are the SSL
- 17 servers, Your Honor, which accept requests from customers and
- 18 act upon them. And then the requirement, which we kind of
- 19 briefly touched upon, Claim 15(d), the client computer and the
- 20 server computer need to be interconnected by a public packet
- 21 switched computer. The cloud that we see there is called
- 22 public Internet. So that takes care of the public part. And
- 23 the rest of it where the Internet is the public packet
- 24 switched network that we just discussed.
- 25 But as I mentioned, Your Honor, the internet was

- 1 claimed as an example of a public packet switched network in a
- 2 separate claim from Claim 15 and also is one of the -- it was
- 3 disclosed as an example of -- the only embodiment of a packet
- 4 switched network disclosed in the '492 patent. So this takes
- 5 care of four of the initial elements of Claim 15.
- 6 Element 15(e) has several requirements that relate
- 7 to the operation of the server computers. These were the
- 8 three boxes that we looked at. This is an expanded view of
- 9 the server computer. Now we have 15(e) which requires at
- 10 least one server computer being programmed to record
- 11 information pertaining to purchase transaction records in a
- 12 database. What I have, Your Honor, is a cut-out from Exhibit
- 13 18 from our motion. But, in essence, it is a block diagram of
- 14 how their system operates.
- 15 On the left-hand side the column which is labeled
- 16 web server, that is the server component we discussed
- 17 previously. When a customer decides to purchase an item, it
- 18 is sent to the web server through this "submit order" label
- 19 and then that is sent by message to another MSMQ server which
- 20 in turn puts it into a database. We have -- they have raised
- 21 the defense saying that the web server does not record
- 22 information pertaining to the purchase transaction record.
- 23 Your Honor, this cannot be correct for two reasons.
- Number one, the information which is recorded it is clear from
- 25 the path highlighted in yellow on your screen, it is clear the

- 1 information about the purchase, that would be the
- 2 identification of the purchase item and purchase price, will
- 3 go -- after the submit order button will go through what is
- 4 labeled this MSMQ server which formats it in a proper way and
- 5 then puts it in a database, but it is important to note that
- 6 the requirement of the claim is to record information
- 7 pertaining to the purchase transaction records.
- 8 So, in other words, the information which comes from
- 9 the web server does not have to necessarily be identical to
- 10 the information that is stored. It has to pertain to it. And
- 11 there is no question that it does in our case.
- 12 Part two is this same service goes to transmit a
- 13 statement document comprising the purchase transaction records
- 14 over to the client computer over the network. Our Undisputed
- 15 Fact No. 32 part of the motion was admitted. I don't believe
- 16 there is a dispute about that issue. So checkmark on this.
- 17 The next Element 15(f) is several requirements on the
- 18 client computer has to be programmed to do certain things.
- 19 Number one, it has to display the statement document. What is
- 20 on your screen, Your Honor, is a display of a statement
- 21 document. It is the summary of the purchase. This is how it
- 22 looks on a personal computer of a client. Number two, the
- 23 client computer has to be able to receive a request from the
- 24 user to display the transaction records.
- 25 If you look at the order history it is divided by

- 1 orders and we have highlighted one of these orders which is
- 2 essentially hypertexting. When you click on that link, when
- 3 the user clicks on that link, it essentially responds to a
- 4 request for a portion of the statement document. In essence,
- 5 the user says to the system give me more detail about my
- 6 Invoice No. 49062560.
- 7 And the third thing is that it is supposed to cause
- 8 the transaction detail hypertext link corresponding to the
- 9 portion of the statement document to be activated. What does
- 10 that mean? The activation of the hypertext statement is
- 11 sending a message to the server computers. And in our next
- 12 slide we will illustrate. This is a message of traffic which
- 13 we captured on the client computer site. A message is sent
- 14 from the client computer to the Newegg server which says give
- 15 me the details of this information. It meets the requirement
- 16 of 15(f) also.
- 17 And finally we have Claim Element 15(g), which is
- 18 that the server computer has to be programmed to respond to
- 19 the activation of the transaction detail hypertext link by
- 20 transmitting the transaction details to the client computer.
- 21 I have listed a number of undisputed facts which they have
- 22 admitted. But the bottomline, Your Honor, is when you click
- 23 on that hypertext link, you get the detail you want the
- 24 computer to do it. Obviously, the server computers at Newegg
- 25 perform that step, so -- to meet this claim limitation. I

65 1 misspoke. 2 One of the defenses that they raised is -- in the 3 original motion -- actually when we filed the motion we were trying to be very selective and pick claims which presented a 4 5 minimum amount of issues for dispute. At the time we were aware of only bullet point 2, the Internet is an example of a 6 7 packet switched network. They have already told us that in 8 their view it is not. And the last one, Newegg program's client computers, they had indicated to us in their view 9 10 Newegg does not program the client computers. It sort of 11 stretches the imagination to think why a client computer would 12 display something that Newegg likes it to display if it is not 13 programmed to do it. 14 But, nonetheless, of the five defenses that Newegg 15 raised ultimately only two were known to us. Multiple-actor 16 noninfringement defense came up as part of their response 17 motion for the first time. They have previously indicated 18 that multiple-actor defense vis-a-vis the method claims. This 19 is the first time that we saw it vis-a-vis a system claim. 20 And I have -- we will probably get to discuss the 21 noninfringement motion as well. 22 But the Newegg multiple-actor defense essentially 23 fails because Newegg uses the system as a whole to provide 24 order, history, and transaction details; and furthermore not

only does it use the system as a whole but, in fact, it uses

- 1 all of the components of the system. Certainly all of its
- 2 servers, database servers, message servers, and whatever it is
- 3 that this first bullet -- and then it uses the customer
- 4 computers by displaying HTML web pages. Until the customer
- 5 wants to view some detail, Newegg shows that detail to the
- 6 computer on that computer's screen.
- 7 The next one is Newegg also uses the customer
- 8 computer by storing shopping cart and other information in
- 9 cookies. It sends information -- instead of storing it on
- 10 Newegg it sends it to the client's computer, and it is a
- 11 stretch for Newegg to say that the client's computer is not
- 12 being used when they are, in fact, using it for a receptacle
- 13 for cookies which stores this information.
- 14 The Internet is a packet switched network, we have
- 15 touched upon this, Your Honor. I wanted to briefly go through
- 16 this slide. Claim 39 of our patent says, "Wherein, the
- 17 network is an Internet." That means that in the minds of the
- 18 inventors what was a public packet switched computer network
- 19 responds to the Internet.
- 20 The next slide, is the Internet a package switched
- 21 network? Yes, it is. This is an excerpt from the '492
- 22 patent. The last line, which is underlined shows, "The buyer,
- 23 merchant, payment, and creation computers are all
- 24 interconnected by a computer network such as the Internet."
- I mentioned the "packet switching" instruction that

- 1 Your Honor had.
- 2 All right. Going to another defense, they say we
- 3 don't record information. In the Amazon case we actually
- 4 discussed the issue as to whether certain acts have to be
- 5 "direct." In fact, I have a quote from that discussion about
- 6 what it means to record in a database. Your Honor stated that
- 7 "These constructions reflect the ordinary meaning of the
- 8 terms." There is no basis for a limitation to require
- 9 something -- in other words, for a web server to directly
- 10 record the information into the database.
- I also touched upon their contention that the
- 12 information pertaining to the transaction record is not the
- 13 same. It doesn't have to be the same. The claim does not
- 14 require the information, which is ultimately stored in the
- 15 database, to be the same as that which the server computer
- 16 stored.
- 17 Finally, this is another of the defenses that more
- 18 recently came up is that they say, well, it takes the
- 19 information not from the database. It takes it from another
- 20 place. It simply doesn't matter where it takes it. The claim
- 21 does not have any limitation to that effect.
- 22 Newegg client's computer being programmed. We were
- 23 on notice -- originally I think the notion was HTML language,
- 24 the type of programming language which programs how a page
- 25 looks on a customer computer is not really programming. They

68 1 say it is -- whatever it is, it is not programming. 2 Because the customer -- allegedly for a real program, the 3 customer has to be able to click on something, has to be able 4 to compile it, and Your Honor has background in this field. Programming simply means providing a set of instructions. 5 6 Does the HTML language provide a set of instructions 7 as to how a web page is displayed? Certainly. And they have 8 admitted that the HTML code provides instructions as to how to 9 display the page. And the obvious thing is that computers 10 only do what they are programmed to do. You cannot have a 11 display unless Newegg programmed the customer's computer to 12 display it in a particular way they requested. 13 I will skip through this. 14 So basically we have all 15 -- all elements of Claim 15 15 are met. There are eight additional dependent claims for 16 which Newegg has presented no additional noninfringing 17 arguments, so, therefore, the dependent claims are also 18 infringed. 19 THE COURT: Okay. Response? 20 MR. BALDAUF: Your Honor, in our briefing, we 21 addressed a number of the issues addressed by Mr. Shentov

concerning the functionality of the Newegg system. We believe

there are a number of factual disputes there. Certainly, the

programming issue as well as the public packet switched

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network.

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But I would like to talk about something more

- 2 fundamental. Not only should this motion for summary judgment
- 3 be denied, summary judgment of noninfringement should be
- 4 granted as a matter of law. They come up here with a cavalier
- 5 attitude that the all elements rule somehow does not apply to
- 6 systems claims. We have briefed this extensively. It is just
- 7 not the case.

- 8 The Supreme Court is very, very clear in the
- 9 Warner-Jenkinson case, as well as all precedent, that the
- 10 accused infringer must satisfy every single limitation of a
- 11 claim itself. The Federal Circuit, of course, addressed that
- 12 issue in the Muniauction case following the BMC case and very
- 13 clearly held that in these instances of divided infringement,
- 14 to be held liable for direct infringement the accused
- 15 defendant must satisfy every limitation of the claim.
- 16 Soverain has taken the position, well, hey, those
- 17 cases only applied to method claims because that is what was
- 18 at issue there. Certainly not the case. They then pull back
- 19 and take a look at the NTP/Research in Motion case, a case
- 20 that deals specifically and only with the issue of the
- 21 geographic place of infringement. In fact, in Footnote 13 in
- 22 that case the Federal Circuit noted that the issue of direct
- 23 infringement by the users was not even before the Court.
- In that case the Court only looked at the issue of
- 25 where the infringement occurred and in that context held that

- 1 because there were users in the United States, infringement
- 2 occurred within the United States. However, there is nothing
- 3 in that case and nothing in any case that suggests that
- 4 systems claims are somehow immune from the all elements rule.
- 5 In fact, we supplemented our briefing with respect to our
- 6 motion for summary judgment with the district court case from
- 7 the Southern District of Indiana, Centillion Data Systems v.
- 8 Qwest Communications.
- 9 Subsequent to that in the Central District of
- 10 California, Phoenix Solutions, Inc. v. the DirecTV Group, this
- 11 exact issue was addressed by both courts, and it is the same
- 12 issue we have here. Our system claims are somehow immune from
- 13 the all elements rule. And in both instances the district
- 14 court said, no, they are not and noted that the NTP decision
- 15 itself was limited to this issue of geographic place of
- 16 infringement and did not itself address the fundamental issue
- 17 we are dealing with here, which is the issue of divided
- 18 infringement.
- 19 And in those cases I believe it is the proper
- 20 conclusion that in order to infringe a system claim, the
- 21 accused infringer must itself satisfy each and every element
- 22 of the claim. There is absolutely nothing in the legal
- 23 precedent of this country to excuse those types of claims from
- 24 the all elements rule.
- THE COURT: Response?

71 1 MR. SHENTOV: May I respond, Your Honor -- yes. 2 First, on the question of as to whether NTP, the Federal 3 Circuit decision in NTP is limited to a locale, the place where the infringement occurred, it is incorrect. 4 5 Essentially, the Centillion case on which Newegg relies in its 6 supplemental briefing, the Centillion case specifically says 7 that NTP explained the way -- how a system is used and it 8 applies to system use. So, therefore, the NTP decision certainly applies not only to the geographic location of 9 10 infringement, but the Centillion case on which Newegg relies 11 suggests that it governs the infringement of system claims. 12 I would like to take a very strong issue with the 13 exception to the Warner-Jenkinson/Hilton Davis decision and 14 whether divided actor system claims are excused from complying with the all elements rule. We know the Warner-Jenkinson 15 decision. It was a decision which essentially had to deal 16 17 with the doctrine of equivalents and how individual elements 18 have to be found in the ultimate system in order to find 19 infringement. I am actually -- I have in front of me a discussion 21 of the Warner-Jenkinson decision by Your Honor in its Renhcol

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- 22 decision. This is what the all elements rule is about.
- 23 Stating that the inquiry to determine direct patent
- 24 infringement is "does the accused product or process contain
- 25 elements identical to or equivalent to each claim element of

1 the patented invention?" Let me just briefly turn to the 2 Newegg system. Your Honor, there is absolutely no dispute that all 3 of the elements as we discussed in the opening parts of my 4 5 statement, all of the elements are there. There is a customer computer, there is a server computer, there are the required 6 7 interconnections. The all elements rule essentially said, as 8 Your Honor said, does the accused product or process contain elements identical to or equivalent to each claimed element? 9 10 It doesn't say whether one party has to own the elements. 11 That proposition has been rejected multiple times as you 12 pointed out in the Renhcol decision. It was rejected in the 13 Inline case. It was rejected in multiple other cases. 14 Do you have to have a direct -- to have direction or control of each of the elements? Your Honor, in our reply to 15 the supplemental motion in their motion for summary judgment 16 17 of infringement -- I quess we are jumping a little bit ahead 18 of ourselves. But we indicated that, first of all, there is only one binding precedent on this Court which is the NTP 19 decision which directly addressed issues of system claim 20 21 infringement. That decision, the NTP decision which is 22 acknowledged in Centillion to specifically apply to the 23 infringement analysis of system claims, says nothing about 24 direction or control. It says nothing about ownership of 25 individual components. It says you have to find individual

1 components. 2 Furthermore, NTP says that infringement of system 3 claims is fundamentally different from the infringement of the validity case -- of the -- I'm sorry, of method claims. 4 5 I will probably be jumping a little bit ahead of 6 myself because we may be addressing this thing as part of the 7 other motion, but let's think for a second what does the 8 Federal Circuit tell us in NTP saying that the infringement analysis for system claims is fundamentally different from 9 10 that of method claims? Method claims are essentially a 11 sequence of steps. We can identify each actor, each person 12 who performed the steps. If you break a window you can find 13 the person who is responsible for breaking the window. 14 If you perform all of the claim elements of a method claim, you can identify for each of the steps recited in the 15 16 method, you can identify who is responsible for doing this. 17 Let's turn this thing around into the discussion of the system 18 claims. System claims are a combination of different 19 components. These are inanimate objects. They don't have a 20 will of their own. For Newegg to say that divided actor issue 21 would have to apply to system claims, in essence, would put an 22 unresolvable dilemma really for any kind of knowledge of 23 system claims because as we pointed out -- suppose we have a 24 car, and the car claims a body, driver seat, passenger seat,

the body is painted. According to Newegg you have to have --

- 1 you have to show that one party and one party only or someone
- 2 under its direction or control owns all of these components or
- 3 directs and controls them.
- 4 What does that really mean? How can you direct the
- 5 passenger seat? Do you have a passenger and if it is not
- 6 related to you is that possible to even consider
- 7 infringement? It is a nonworking solution which was proposed
- 8 in the Centillion case. I have an example of the test which
- 9 was proposed. A party is liable for direct infringement for
- 10 use of a claim under 271(a) if it by itself or in combination
- 11 with a third party directed by it, put each and every element
- 12 of the system claim into service; i.e., exercised control
- 13 over, benefited from the application of each element to the
- 14 system claim.
- 15 It is not going to work. Your decision in Renhcol
- 16 agreed with this. The Uniloc decision in the Rhode Island
- 17 case against Microsoft furthermore confirmed that the
- 18 application of the divided act or rationale in Muniauction
- 19 simply does not extend to system claims.
- THE COURT: Final word.
- 21 MR. BALDAUF: Mr. Shentov suggests that this Court
- 22 is only bound by the NTP case. I submit it is also bound by
- 23 the more recent decisions in BMC and in Muniauction. It is
- 24 not the issue of ownership. The Court in Muniauction was
- 25 very, very clear. You have to either itself be the accused

75 1 infringer, perform each and every element of the claim, or it 2 has to direct or control another to do so, it could be liable for their actions in a manner of vicarious liability. 3 There is absolutely no possible way in this set of 4 5 circumstances that Newegg could be vicariously liable for the actions of the consumers that use its website. I think the 6 7 most instructive case was the Global Patent Holdings case from 8 the Southern District of Florida that we cited which dealt with this very specific issue. I am sure I am going to hear, 9 10 well, it is a method claim, it doesn't count. It does count. 11 It addresses this issue that these claims can't be infringed until a user comes and hits that website; and that the 12 13 operator of that website does not control those actions of the 14 customer. It is nonsense to suggest otherwise. The fact of the matter is, there is absolutely 15 nothing in the NTP decision that excuses that from the all 16 17 elements rule. In fact, the cases that I discussed 18 previously, the Centillion case in particular, specifically 19 addresses the interplay between these cases of law; namely, 20 the divided infringement case law and this issue of the 21 geographic place of infringement specifically analyzed NTP, I 22 believe also cited your decision in the Renhcol case and held

that's a different body of case law that deals with the

geographic place of infringement and has no impact on the

conclusion in the law under Warner-Jenkinson that the accused

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- 1 infringer must itself practice every element of the claim or
- 2 control someone else to do so, and that just cannot exist here
- 3 when every one of these claims require a customer and a
- 4 customer computer.
- 5 THE COURT: Okay. Thank y'all very much. I'm going
- 6 to take the last two motions for summary judgment under
- 7 advisement and carry them along for now.
- 8 I am going to instruct y'all to get together on your
- 9 motions in limine and confer and see if you can get those
- 10 narrowed down in light of the Court's rulings today.
- 11 With regard to trial time estimates, each side will
- 12 have 30 minutes for voir dire, 30 minutes for opening
- 13 statement, 12 hours for direct and cross-examination, and 60
- 14 minutes per side for closing argument. I would like to
- 15 instruct y'all to meet and confer on your jury instructions
- 16 and really see if you can narrow those down and really -- I'm
- 17 talking about really working at agreeing on what you can agree
- 18 to, and then give me a combined version narrowed down with
- 19 what you can agree to spelled out as to each side so that we
- 20 can get to work on that. The jointed proposed jury
- 21 questionnaire is approved.
- 22 The trial date, this is going to be very difficult
- 23 and I apologize for the type of schedule y'all are going to
- 24 end up on, but the Court's docket is pretty crowded this
- 25 month. We will select a jury on the 1st. However, I have got

- 1 a criminal case unless it should plead. If it for some reason
- 2 should plead, then we could start evidence immediately
- 3 following jury selection. I don't think it is going to plead,
- 4 and I would try to give you as much advance notice if in any
- 5 event it should.
- 6 I will give you enough time to -- I'm not going to
- 7 do it the day before or anything, but in all likelihood the
- 8 criminal case is going to go. That will take me through
- 9 finishing it on either the 8th or 9th. I have got the one-day
- 10 civil case that you heard the pretrial on that I am
- 11 tentatively setting for trial on the 9th. It will just be a
- 12 one-day Bench trial.
- So the soonest I can start your case will be on
- 14 February 19th, the evidence, if that all holds true, which is
- 15 a Friday. I know that is not good to start on a Friday. I
- 16 would rather say start on Monday and we will go straight
- 17 through, but I am really going to be cramming it to even get
- 18 this trial next month, and I have got others starting next
- 19 month. So we will try to get in a full day on the 19th, come
- 20 back on Monday, Tuesday, and Wednesday the 22nd, 23rd, and
- 21 24th; but I will advise you I have sentencings scheduled from
- 22 1:30 to 2:30 on the 22nd. I have a motion for summary
- 23 judgment on the 23rd at 1:30, and I have sentencings on the
- 24 24th from 10:00 to about 11:00.
- 25 What I will do with those though is try to schedule

- 1 those around my lunch hour and give you and the jury a break
- 2 while I do those sentencings, but we are going to have trouble
- 3 getting in full days those days. That right there is only
- 4 four days of testimony, and that takes us through the 24th.
- 5 I'm going to be out of town on the 25th and 26th, which would
- 6 mean we will have to come back on March 1st to finish up if we
- 7 can't finish by the 24th. I have one, two more patent jury
- 8 cases to select on the 1st and a nonjury patent case to select
- 9 on the 1st, so we probably wouldn't start until that afternoon
- 10 or possibly the next morning on the 2nd. We will just have to
- 11 deal with that as it comes up. We can definitely finish on
- 12 the 2nd. I have several criminal pre-trials that day, but I
- 13 think they will probably go away. And if we have to go into
- 14 the 3rd, we will. So you are looking at starting up on the
- 15 19th, going through the 22nd throughout 24th and coming back
- on the 1st or 2nd for a day or two to finish up.
- 17 THE COURT: Mr. Adamo.
- 18 MR. ADAMO: I am just going to tell the Court, Judge
- 19 Davis, this is obviously my problem more than it is the
- 20 Court's. I have got an expert witness problem. I don't know
- 21 whether these dates are going to solve it or not, but we will
- 22 work on that as soon as we possibly can and I will have to
- 23 light candles this weekend that Judge Robinson takes me out of
- 24 my defense case in Delaware on summary judgment motion or I
- 25 have got to be in two places at the same time in front of two

- 1 different juries, but that is my problem.
- THE COURT: We will work with you on that.
- 3 MR. ADAMO: As Your Honor knows, I have never come
- 4 before Your Honor asking for a continuance and I don't want to
- 5 break my habit and do it now. Let me see what I can do about
- 6 the case that has been set before Judge Robinson. It is a
- 7 defense case, and final pretrial was held on summary judgment
- 8 motion. I am hoping by the Markman ruling we are supposed to
- 9 get next Thursday or motions which hopefully we will get by
- 10 next Thursday this is not going to be an issue, so, as I said,
- 11 that is my problem, but I just wanted to tell you.
- 12 THE COURT: Let me ask both parties, again, I
- 13 apologize for that schedule. That is the best I can do in
- 14 February. Now, many thanks to Chief Judge Rader who is taking
- 15 over my docket in April in Marshall, so April is much, much
- 16 more open if both sides would have any interest in pushing it
- 17 off until then.
- 18 MR. ADAMO: My client is looking daggers at me if I
- 19 push this. I will make those dates.
- 20 THE COURT: I don't like to continue cases either
- 21 and I seldom do, but --
- What about defendants?
- 23 MR. SAYLES: Just like Mr. Adamo, we were hoping and
- 24 anticipating that we would start the evidence on the 8th. We
- 25 had planned our witnesses accordingly. Not having checked

- 1 with them, I hope we don't have any insurmountable problems.
- 2 We will do everything we can to make it work.
- 3 THE COURT: Would any of you like to serve the time
- 4 for this gentleman that is needing to go to trial in this
- 5 criminal case? You volunteer Mr. Adamo?
- 6 MR. ADAMO: He is senior, Your Honor. He is the
- 7 senior manager.
- 8 MR. SMITH: Your Honor, I was going to point out I
- 9 am actually your 23rd at 1:30 hearing. That is on
- 10 cross-motions for summary judgment. Would you like the
- 11 parties in that Mewbourne/Zenith case to see if possibly we
- 12 could do that on a different day?
- 13 THE COURT: How long is that going to take?
- MR. SMITH: As long as you let us talk, I'm afraid.
- 15 THE COURT: Not very long. No, just leave it set.
- 16 I will try to handle that during lunch or something.
- 17 MR. SAYLES: Judge, taking into account what you
- 18 told us, on a normal working day, what would be --
- 19 THE COURT: Six hours, about six hours. Now, I will
- 20 usually give the jury the option. I will explain the problem
- 21 to them, and sometimes the juries will elect to come in at
- 22 8:30 and work until 5:30 in which case I can usually get in
- 23 six-and-a-half to seven a day. Now, I could cut y'all down to
- 24 nine hours. Do you think you could do it in nine hours per
- 25 side?

- 1 MR. ADAMO: There is three patents.
- 2 MR. SAYLES: Then I would say, yes, we could.
- 3 MR. ADAMO: Well, sure, geeze. He'd say he could do
- 4 it in two hours if you would give it to him.
- 5 MR. SAYLES: Judge, on the jury questionnaire we
- 6 have made copies so the Court staff will not have to copy
- 7 those. And we will leave those with the Court.
- 8 MR. ADAMO: That's agreed.
- 9 THE COURT: Okay. Now, y'all know the obvious
- 10 example to this is that you go hence and settle this case.
- 11 Where are you? Have you been to mediation? Have you made any
- 12 progress? Is there any hope?
- 13 MR. ADAMO: Ms. Wolanyk, Your Honor, as you know,
- 14 does all that work for us. That is not something I'm very
- 15 good at.
- 16 THE COURT: Ms. Wolanyk.
- 17 MS. WOLANYK: Your Honor, we have been trying to
- 18 move towards settlement since very early in this case and work
- 19 directly with Newegg and with the mediator and through their
- 20 counsel. About a year ago after their co-defendant CDW and
- 21 Zappos settled the case, we made good progress negotiating the
- 22 terms of a license agreement.
- THE COURT: With Newegg?
- MS. WOLANYK: With Newegg, I'm sorry, yes. At the
- 25 post-Markman mediation, Newegg declined to make any offer and

82 1 we are still at that situation despite some conversations in 2 the last couple of days. Soverain is willing to settle this 3 case, and we think that a mediator could assist us in getting there, as they did with Amazon. 4 MR. SAYLES: Mr. Lee Cheng, who is a lawyer --5 6 THE COURT: Mr. Cheng. 7 MR. SAYLES: -- and a principal of Newegg and would 8 be handling the settlement negotiations. I think he could 9 address that. 10 THE COURT: Mr. Cheng. 11 MR. CHENG: Your Honor, Newegg has always been willing to discuss an amicable settlement and resolution to 12 13 this case. In the post-Markman mediation Newegg was caught by 14 surprise. I have had conversations with Ms. Wolanyk, and we are caught by surprise. We were presented by an offer far in 15 16 excess, you know, what we expected. We were interested in a 17 serious discussion about settlement and we continue to be 18 rather than playing a numbers game, and we -- I have a date with Ms. Wolanyk right after this hearing to continue our 19

- 21 THE COURT: Well, buy her dinner?
- MR. CHENG: Sir?

discussions --

- 23 THE COURT: Buy her dinner and maybe that will help.
- 24 Well, I would encourage y'all to keep talking. Is there
- 25 anything I can do to help you in this process going back --

- 1 who is your mediator in this case?
- 2 MS. WOLANYK: The mediator of record is Judge -- I'm
- 3 sorry is Mike Patterson.
- 4 THE COURT: I can send you back to him. I can send
- 5 you to another mediator if you think that would be helpful, a
- 6 fresh pair of eyes or whatever.
- 7 MS. WOLANYK: We have mediated voluntarily with
- 8 Judge Faulkner. Actually, Judge Faulkner handled the
- 9 post-Markman mediation. So that is another option we are open
- 10 to.
- 11 THE COURT: Mr. Cheng.
- 12 MR. CHENG: I am open to mediation -- additional
- 13 mediation, although at this point in time we have had a lot of
- 14 progress just having discussions between the parties. Again,
- 15 Newegg is very interested in settlement discussions based on
- 16 discussions of the merits of --
- 17 (Reporter unable to hear and asks Mr. Cheng to repeat his
- last statement.)
- 19 MR. CHENG: I'm sorry.
- 20 We have had very -- I think we have made good
- 21 progress just having discussion between the parties, but we
- 22 are open to the services potentially of another mediator if we
- 23 reach an impasse and we can't resolve our case.
- 24 THE COURT: I'll leave it to y'all to do that
- 25 discussion. If you would like for me to -- if you would like

- 1 to go back to Mr. Patterson or if you would like to have a
- 2 fresh pair of eyes, just let me know and I will be glad to do
- 3 whatever you wish in that regard. I would encourage y'all to
- 4 really negotiate in good faith and really try to get it
- 5 resolved. I have seen these cases. I will just tell you from
- 6 the pretrial in this one, it sounds like both sides have
- 7 pretty completely different views of the world from what I can
- 8 see, and that can be dangerous to both sides.
- 9 So I would just encourage you to really see if you
- 10 can't find a business solution to this case. You have got
- 11 great lawyers on both sides. They are going to do a good job
- 12 of advocating. I'm going to do the best job I can of judging.
- 13 I'm going to call the balls and strikes just like I see them.
- 14 You are going to have a jury in there that is going to do the
- 15 best job they can of deciding the case, but it doesn't
- 16 necessarily mean you are going to win, either side. And right
- 17 now you have both got some control over the outcome of this;
- 18 but come February 1st and February 19th, you will very quickly
- 19 lose control. And, you know, your destiny is going to be in
- 20 somebody's hands. I know you would rather have it in your
- 21 own. So I would really encourage you to try to get the case
- 22 settled. That brings finality and closure for everybody.
- 23 Even if you win or lose on this case, it sounds like
- 24 there is enough involved you are going to be looking at a long
- 25 and lengthy appeal and post-trial motions and attorneys' fees

- 1 I can only, gosh, guess what those are. I'm sure the lawyers
- 2 are loving it, but I'm not sure the clients are.
- 3 MR. ADAMO: Can the record note, Your Honor, you are
- 4 looking at Mr. Sayles when you said that?
- 5 MR. CHENG: We have to sell a lot of hard drives,
- 6 Your Honor.
- 7 THE COURT: Excuse me?
- 8 MR. CHENG: We have to sell a lot of hard drives.
- 9 THE COURT: Okay. All right.
- 10 While you can, I would encourage both sides to see
- 11 if you can't see if you can't find a business solution to it.
- 12 Maybe some of our rulings or lack thereof today will be of
- 13 help to you in breaking some log jams and give you some
- 14 indication. I am a pretty big believer in trial by jury and I
- 15 am not inclined to preempt on summary judgments and that type
- 16 of thing. It doesn't mean that a JMOL on something may be
- 17 down the road and it is certainly without prejudice when I
- 18 deny something; but these cases are so complex. They are hard
- 19 enough for me to understand, very difficult to understand from
- 20 the papers. But I find that once we get in the courtroom and
- 21 the jury gets in that witness box, I get a pretty good sense
- 22 and jury does, too, of what is going on; and can make some
- 23 pretty good decisions. But somebody always wins and somebody
- 24 always loses, so we don't know what that will be.
- Mr. Adamo.

- 1 MR. ADAMO: I ask for the Court's indulgence just
- 2 for a couple of seconds on some housekeeping items.
- 3 THE COURT: All right.
- 4 MR. ADAMO: Is it Your Honor's plan to put eight in
- 5 the box for the jury?
- 6 THE COURT: Right.
- 7 MR. ADAMO: Any feel for how large the jury is going
- 8 to be, 25?
- 9 THE COURT: It will probably be a 20 to 25 member
- 10 panel. I will cut all the way through the panel, so voir dire
- 11 deeply.
- MR. ADAMO: What is the Court's sense -- I have
- 13 heard in various cases where you have impaneled a jury lately
- 14 and the number of strikes seems to vary depending on a lot of
- 15 parameters. Do you have a sense of preemptory --
- 16 THE COURT: That is what I am saying, however many
- jurors, that is how many you will have.
- 18 MR. ADAMO: Oh, I see. If it is eight jurors, you
- 19 will let us have eight strikes?
- 20 THE COURT: No. If you have got 24 jurors and we
- 21 don't have any challenges for cause, after your eight jurors,
- 22 that leaves 16, so you would eight strikes each.
- MR. ADAMO: Understood. Thank you. That's
- 24 interesting. Jury notebook?
- 25 THE COURT: As long as both sides can agree.

87 1 MR. ADAMO: I will propose that to Mr. Sayles. 2 THE COURT: Right. No problem. 3 MR. ADAMO: Then one last item, I couldn't remember if I missed this, we don't seem to have a 282 notice served on 4 5 us. I know Your Honor knows what that is. That's sine qua non in their invalidity case. I may have missed it, so if 6 7 somebody served one, get it to me. If not and they didn't 8 serve one timely, obviously I object on the basis of not having been served with a 282 notice just so it is of record. 9 10 I'm not waiving it. I am just assuming it. I didn't see it. 11 I just asked Mr. Sayles if he would find a copy of it. If they didn't serve one, then we are going to have an issue. 12 13 THE COURT: Okay. We will cross those when we get 14 to them. 15 MR. SAYLES: One housekeeping item, if we agree --16 and if we don't agree later we will later ask for a ruling, 17 but as a demonstrative we were planning to show and we will 18 exchange and make an agreement on this, the Newegg website. 19 You can do that statically with screenshots or you can pull up 20 the Newegg website with the understanding and pre-agreement 21 live in the courtroom. Does the Court have any objection to it if we can get the details worked out? 22 23 THE COURT: As long as y'all can agree, it doesn't 24 matter to me.

MR. SAYLES: All right, sir.

88 1 THE COURT: And as long as you can make it work. 2 MR. ADAMO: Yes, I will certainly discuss with Mr. 3 Sayles. We tried that out in Marshall a couple of years ago and it worked great in the Mathworks case until Day 3, and all 4 of a sudden we couldn't get in and the jurors are looking at 5 us and we had to put the paper up on the Elmo and we weren't 6 7 popular with that jury. 8 THE COURT: Let me also mention to you if you don't know this, what I will ask you to do when we start the 9 10 evidence is each day as we begin I will ask plaintiff if they 11 have any exhibits they wish to offer and you will have met and 12 conferred and you will offer in mass by standing up and 13 reading every exhibit number that is not objected to and the 14 other side will say no objection and we don't have any confusion about what is in and not in. Those that you object 15 to then you can offer in the traditional way during the course 16 17 of the day. As soon as I do plaintiff, I will then invite 18 defendant. And so we will do that as a housekeeping matter at the beginning of each day. 19 20 MR. ADAMO: All right, sir. What Mr. Sayles and I 21 discussed -- this is the first time I have had the pleasure of 22 meeting him -- in the earlier -- before the pretrial we

discussed this morning we have got a lot of exhibits -- we

have a lot of objections to stuff normally -- I have got a

proposal to him that we might be able to stipulate through a

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1 lot of that. There might then be a very small universe of 2 exhibits that we might ask you to have Magistrate Judge Love 3 rule on. I don't know. But the whole intention here is to 4 try to get all of the evidentiary stuff gone so your procedure 5 will be easy. 6 THE COURT: Well, in most of my cases the attorneys 7 do get that worked out, and I don't have to deal with it and I 8 will have high expectations for this case. 9 MR. ADAMO: I remember the Court's guidance when we 10 got close to trial on amazon.com and I'd just as soon not have 11 to deal with that again. 12 THE COURT: Anything else the Court can help you 13 with today? 14 MR. SAYLES: May I retrieve the books from Your 15 Honor? 16 THE COURT: You certainly may. You may have those. 17 Anything else? 18 MR. ADAMO: Thank you very much for your time. 19 THE COURT: Y'all have a good day. We will be 20 adjourned. 21 (End of proceedings.) 22 23 24 25

CERTIFICATION I certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled matter. /s/ Shea Sloan February 5, 2010 SHEA SLOAN, CSR, RPR OFFICIAL COURT REPORTER STATE OF TEXAS NO. 3081